## Kyocera Corporation Financial Presentation (Six Months Ended September 30, 2009)

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President and Representative Director

## QKIDCERA

## Financial Results of H1 FY3/2010

- Comparison with H1 FY3/2009 -

|  | Six months ended September 30, |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2009 |  |  |  |
|  | Amount | \% of net sales | Amount | $\%$ of net sales | Amount | \% |
| Net sales | 658.7 | 100.0 | 483.9 | 100.0 | -174.8 | -26.5 |
| Profit from operations | 62.2 | 9.4 | 8.9 | 1.8 | -53.4 | -85.8 |
| Pre-tax income | 74.0 | 11.2 | 17.1 | 3.5 | -56.9 | -76.8 |
| Net income attributable to <br> shareholders of Kyocera Corporation | 45.2 | 6.9 | 8.7 | 1.8 | -36.5 | -80.7 |
| EPS attributable to shareholders of Kyocera Corporation (diluted-yen) | 238.52 | - | 47.56 | - | -190.96 | -80.1 |
| Capital expenditures | 37.0 | 5.6 | 13.6 | 2.8 | -23.4 | -63.3 |
| Depreciation | 40.4 | 6.1 | 29.8 | 6.2 | -10.6 | -26.2 |
| R\&D expenses | 35.4 | 5.4 | 26.0 | 5.4 | -9.3 | -26.4 |

## Summary of H1 FY3/2010 (1)

## - Comparison with H1 FY3/2009 -

1. Decreases in sales and profit due to slump in business environment

Components business Sales: $¥-98.8$ billion, Operating profit: $¥-34.8$ billion

- Decreased demand in key markets such as digital consumer equipment, industrial machineries and automotive
- Sharp price declines in solar energy business


## Equipment business Sales: $¥ \mathbf{- 7 0 . 3}$ billion, Operating profit: $¥ \mathbf{- 9 . 0}$ billion

- Sales of printers and digital MFPs down due to restricted information technology investment
- Sales of mobile phone handsets decreased


## Summary of H1 FY3/2010 (2) <br> - Comparison with H1 FY3/2009 -

## 2. Yen appreciated against U.S. dollar and Euro

|  |  | H1 FY3/2009 |  | H1 FY3/2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average exchange | ate (yen) | US\$: $¥ 106$ | €: $¥ 163$ | US\$: $¥ 95$ | €: $¥ 133$ |
| Foreign currency fluctuation effect on (compared with previous firsthalf) | Net sales | $¥$-34.2 billion |  | $¥$-45.0 billion |  |
|  | Pre-tax income | $\geq-5.7$ billion |  | $¥$-13.5 billion |  |

## 3. Progress in cost reduction

- Achieved full-year target of $a \neq 56.0$ billion reduction year on year ahead of schedule


## 4. Other: Absence of one-time gain: Approx. $¥-7.8$ billion (year on year)

## One-time gain and loss in H1 FY3/2009

- Others (Gain on sale of real estate): Approx. $¥ 10.6$ billion
- Electronic Device Group (Impairment loss on fixed assets, etc.): Approx. $¥-2.8$ billion


## Qksacera

## Financial Results of Q2 FY3/2010

- Comparison with Q1 FY3/2010 -
(Unit: Yen in billions)

|  | Three months ended |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun. 30, 2009 |  | Sep. 30, 2009 |  |  |  |
|  | Amount | \% of net sales | Amount | \% of net sales | Amount | \% |
| Net sales | 225.4 | 100.0 | 258.5 | 100.0 | 33.1 | 14.7 |
| Profit from operations | -5.6 | -2.5 | 14.4 | 5.6 | 20.0 | - |
| Pre-tax income | 0.7 | 0.3 | 16.4 | 6.4 | 15.7 | - |
| Net income attributable to shareholders of Kyocera Corporation | -0.5 | -0.2 | 9.2 | 3.6 | 9.6 | - |
| EPS attributable to shareholders of Kyocera Corporation (diluted-yen) | -2.50 | - | 50.07 | - | 52.57 | - |

## Summary of Q2 FY3/2010 (1)

## - Comparison with Q1 FY3/2010 -

## 1. Sales and profit increased in all reporting segments

Components business Sales: $\mathbf{+} \mathbf{1 9 . 9}$ billion, Operating profit: $\mathbf{+ ¥ 1 0 . 1 \text { billion } , ~}$

- Continuing expansion in demand for parts for digital consumer equipment
- Moderate increase in demand for parts for industrial machineries and automotive-related parts
- Strong growth in solar energy business, particularly in Japan

Profit increased due to improved capacity utilization along with expansion in production and effect of cost reduction

## Equipment business Sales: $+¥ 9.8$ billion, Operating profit: $\boldsymbol{+} 7.4$ billion

- Increased sales in the Telecommunications Equipment Group and the Information Equipment Group due to contribution from new products
- Enhanced profitability through business reorganization and cost reduction


## Summary of Q2 FY3/2010 (2)

- Comparison with Q1 FY3/2010 -


## 2. Executed strategic measures to strengthen business

## (1) Secured new management resources through M\&A

- Information Equipment Group:

Converted two document equipment distribution companies in South Korea into subsidiaries

- Chungho Oasys Co., Ltd.
- Chungho Document Solution Co., Ltd.

Head office: Seoul
Employees*: Approx. 100
Net sales for year ended December 31, 2008*:
Approx. 35.0 billion won (Approx. $¥ 2.8$ billion)

- Others:

Converted a domestic telecommunications engineering firm, Net It Works Inc., into a subsidiary

```
Head office: Taito-ku, Tokyo
Employees: Approx. }30
Net sales for year ended February 28, 2009:
    Approx. ¥7.7 billion
```


## (2) Promoted optimization of management resources

- Telecommunications Equipment Group: Sold a software subsidiary (Kyocera Wireless India, Pvt, Ltd.)


## Quarterly Trends by Reporting Segment

## Fine Ceramic Parts Group



## Quarterly Trends by Reporting Segment

## Semiconductor Parts Group



Comparison with Q1 FY3/2010: + $¥ 6.1$ billion

- Continued expansion in demand for ceramic packages for digital consumer equipment
- Recovery in demand for organic packages for game consoles and servers



## KKICERE

## Quarterly Trends by Reporting Segment

## Applied Ceramic Products Group



Comparison with Q1 FY3/2010: $+\ldots 7.1$ billion

- Solar energy business: Expanded demand in Japan and recovered demand overseas
- Cutting tool business: Moderate increase in demand in automotive industry



## KKICERE

## Quarterly Trends by Reporting Segment

## Electronic Device Group



Comparison with Q1 FY3/2010: + $¥ 3.7$ billion

- Increased demand for core components mainly for digital consumer equipment


Comparison with Q1 FY3/2010: + $¥ 4.9$ billion

- Restored profitability due to increased sales of core components and reduced costs


## CKICERa

## Quarterly Trends by Reporting Segment

## Telecommunications Equipment Group



Comparison with Q1 FY3/2010: + $¥ 6.1$ billion

- Increased sales of mobile phone handsets in domestic market due to launch of new products



Comparison with Q1 FY3/2010: + $¥ 3.2$ billion

- Reduced operating loss due to increased sales and further reduced costs as well as effect of integration in product development and sales department


## CKUCLERA

## Quarterly Trends by Reporting Segment

## Information Equipment Group



Comparison with Q1 FY3/2010: + $¥ 3.6$ billion

- Increased sales due to expansion of sales of new printers and MFPs amid slumping market



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## Quarterly Trends by Reporting Segment

## Others



- Comparison with Q1 FY3/2010: + $¥ 4.2$ billion
- Kyocera Communication Systems Co., Ltd.: Increased sales in ICT business and contribution from a new subsidiary
- Kyocera Chemical Corp.: Increased sales due to demand recovery for electronic component materials


Comparison with Q1 FY3/2010: + $¥ 1.9$ billion

- Restored profitability due to increased sales


## CKULCERa

## Financial Forecast

## - Year ending March 31, 2010 -

(Unit: Yen in billions)

|  | Year ended March 31, 2009 | Year endingMarch 31, 2010 (Forecast) |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Amount | \% to net sales | Amount | \% |
| Net sales | 1,128.6 | 1,040.0 | 100.0 | -88.6 | -7.8 |
| Profit from operations | 43.4 | 44.0 | 4.2 | 0.6 | 1.3 |
| Pre-tax income | 56.0 | 57.0 | 5.5 | 1.0 | 1.8 |
| Net income attributable to shareholders of Kyocera Corporation | 29.5 | 34.0 | 3.3 | 4.5 | 15.2 |
| EPS attributable to shareholders of Kyocera Corporation (diluted-yen) | 157.23 | 185.26 | - | 28.03 | 17.8 |


|  |  | Year ended <br> March 31, 2009 |  | Year ending <br> March 31, 2010 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Previous forecast |  |  |  |
| Revised forecast |  |  |  |  |  |

Note: Forecast of earnings per share attributable to shareholders of Kyocera Corporation is computed based on the diluted average number of shares outstanding during the six months ended September 30, 2009.

## CKIDCERA

## Sales Forecast for FY3/2010 by Reporting Segment - Comparison with previous forecast -

(Unit: Yen in billions)

| - Reporting segment | Year ending March 31, 2010 |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Previous forecast (Made in April 2009) |  | Revised forecast (Made in October 2009) |  |  |  |
|  | Amount | \% of total | Amount | \% of total | Amount | \% |
| - Fine Ceramic Parts Group | 50.0 | 4.8 | 48.0 | 4.6 | -2.0 | -4.0 |
| - Semiconductor Parts Group | 110.0 | 10.6 | 127.0 | 12.2 | 17.0 | 15.5 |
| - Applied Ceramic Products Group | 158.0 | 15.2 | 148.0 | 14.2 | -10.0 | -6.3 |
| - Electronic Device Group | 185.0 | 17.8 | 190.0 | 18.3 | 5.0 | 2.7 |
| Components Business | 503.0 | 48.4 | 513.0 | 49.3 | 10.0 | 2.0 |
| - Telecommunications Equipment Group | 200.0 | 19.2 | 196.0 | 18.9 | -4.0 | -2.0 |
| - Information Equipment Group | 234.0 | 22.5 | 229.0 | 22.0 | -5.0 | -2.1 |
| Equipment Business | 434.0 | 41.7 | 425.0 | 40.9 | -9.0 | -2.1 |
| - Others | 123.0 | 11.8 | 122.0 | 11.7 | -1.0 | -0.8 |
| Adjustments and eliminations | -20.0 | -1.9 | -20.0 | -1.9 | 0.0 | - |
| Net sales | 1,040.0 | 100.0 | 1,040.0 | 100.0 | 0.0 | - |

## CKUncera

Operating Profit Forecast for FY3/2010 by Reporting Segment - Comparison with the previous forecast -
(Unit: Yen in billions)

| - Reporting segment | Year ending March 31, 2010 |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Previous forecast (Made in April 2009) |  | Revised forecast (Made in October 2009) |  |  |  |
|  | Amount | $\%$ of net sales | Amount | $\%$ of net sales | Amount | \% |
| - Fine Ceramic Parts Group | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | - |
| - Semiconductor Parts Group | 4.0 | 3.6 | 10.5 | 8.3 | 6.5 | 162.5 |
| - Applied Ceramic Products Group | 18.0 | 11.4 | 11.5 | 7.8 | -6.5 | -36.1 |
| - Electronic Device Group | 2.0 | 1.1 | 5.5 | 2.9 | 3.5 | 175.0 |
| Components Business | 24.0 | 4.8 | 27.5 | 5.4 | 3.5 | 14.6 |
| - Telecommunications Equipment Group | -6.0 | - | -6.0 | - | 0.0 | - |
| - Information Equipment Group | 11.0 | 4.7 | 15.0 | 6.6 | 4.0 | 36.4 |
| Equipment Business | 5.0 | 1.2 | 9.0 | 2.1 | 4.0 | 80.0 |
| - Others | 4.0 | 3.3 | 3.8 | 3.1 | -0.2 | -5.0 |
| Operating profit | 33.0 | 3.2 | 40.3 | 3.9 | 7.3 | 22.1 |
| Corporate and others | 24.0 | - | 16.7 | - | -7.3 | -30.4 |
| Pre-tax income | 57.0 | 5.5 | 57.0 | 5.5 | 0.0 | - |

## RKICLERA

## Second Half Initiatives by Reporting Segment

## Fine Ceramic Parts Group

## Sales and Operating Profit Trends



## Initiatives

- Expand sales by capturing increasing demand:
- Parts for digital consumer equipment
- Parts for semiconductor fabrication equipment
- Automotive-related parts
- Promote further cost reductions


Sapphire substrates for LEDs


Glow plugs

## RKICLERA

## Second Half Initiatives by Reporting Segment

## Semiconductor Parts Group

## Sales and Operating Profit Trends



## Initiatives

- Increase sales for digital consumer equipment and servers:
- Ceramic packages for crystal and SAW devices
- Ceramic packages for CCD/CMOS image sensors
- SiP substrates for mobile phone handsets
- Organic packages for ASICs
- Increase market share for key products
- Improve profitability through comprehensive cost reductions


Ceramic packages for crystal and SAW devices


Ceramic packages for CCD/CMOS image sensors
 Organic packages for ASICs

## RKICLERA

## Second Half Initiatives by Reporting Segment

## Applied Ceramic Products Group

## Sales and Operating Profit Trends



## Initiatives

Solar energy business

- Increase sales in favorable domestic market by expanding sales networks
- Strengthen cost competitiveness by reducing costs


Solar power generation system for residential use

## Cutting tool business

- Expand orders in automotive related markets


Cutting tools

## RKICLERA

## Second Half Initiatives by Reporting Segment



## RKIGCERa

## Second Half Initiatives by Reporting Segment

## Telecommunications Equipment Group

## Sales and Operating Profit Trends



## Initiatives

- Increase sales by introducing new products in Japan and U.S. markets
- Propel crossover sales and develop new customers in overseas markets
- Improve profitability



## RKICLERA

## Second Half Initiatives by Reporting Segment

## Information Equipment Group

## Sales and Operating Profit Trends



## Initiatives

- Introduce 8 new models in second half
- Expand sales by utilizing sales channels of Triumph-Adler AG and new sales subsidiaries in Korea
- Expand orders through differentiation strategy and further cost reductions


TASKalfa500ci
(Color A3 40ppm)


KM-3060 (B/W A3 30ppm)


FS-C5400DN (Color A4 35ppm)

## RKICLERA

## Second Half Initiatives by Reporting Segment

## Others

## Sales and Operating Profit Trends



## Initiatives

- Expand sales, mainly in ICT (Information \& Communication Technology) business
- Expand electronic component materials business


Image of Communication system for PCs


Epoxy molding compound for semiconductor encapsulation

## CRKIICER

## Six Monthly Sales and Pre-tax Income Trends - FY3/2009~FY3/2010 Forecast -



## Supplemental Information

## KKICERa

## Capital expenditures / Depreciation costs / R\&D expenses

|  | Year ended <br> March 31, 2009 |  | Year ending March 31, 2010 (Forecast) |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | $\begin{gathered} \% \text { oto to } \\ \text { net sales } \end{gathered}$ | Amount | $\begin{gathered} \text { \% to } \\ \text { net sales } \end{gathered}$ | Amount | \% |
| Capital expenditures | 63.1 | 5.6 | 43.0 | 4.1 | -20.1 | -31.8 |
| Depreciation | 83.8 | 7.4 | 68.0 | 6.5 | -15.8 | -18.8 |
| R\&D expenses | 65.9 | 5.8 | 58.0 | 5.6 | -7.9 | -12.0 |

※ Forecast unchanged

## GKUGCERA

## Sales by Reporting Segment

- Six months ended September 30, 2009 -

| - Reporting Segment | Six months ended September 30, |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2009 |  |  |  |
|  | Amount | \% of total | Amount | \% of total | Amount | \% |
| - Fine Ceramic Parts Group | 37.3 | 5.6 | 21.5 | 4.4 | -15.8 | -42.4 |
| - Semiconductor Parts Group | 82.3 | 12.5 | 62.2 | 12.9 | -20.1 | -24.4 |
| - Applied Ceramic Products Group | 86.3 | 13.1 | 66.9 | 13.8 | -19.4 | -22.5 |
| - Electronic Device Group | 138.0 | 21.0 | 94.5 | 19.5 | -43.6 | -31.6 |
| Components Business | 343.9 | 52.2 | 245.1 | 50.6 | -98.8 | -28.7 |
| - Telecommunications Equipment Group | 135.4 | 20.5 | 79.7 | 16.5 | -55.7 | -41.1 |
| - Information Equipment Group | 125.7 | 19.1 | 111.2 | 23.0 | -14.6 | -11.6 |
| Equipment Business | 261.2 | 39.6 | 190.9 | 39.5 | -70.3 | -26.9 |
| - Others | 66.3 | 10.1 | 57.8 | 11.9 | -8.5 | -12.8 |
| Adjustments and eliminations | -12.6 | -1.9 | -9.9 | -2.0 | 2.7 | - |
| Net sales | 658.7 | 100.0 | 483.9 | 100.0 | -174.8 | -26.5 |

## CKUncera

## Operating Profit by Reporting Segment

- Six months ended September 30, 2009 -

| - Reporting Segment | Six months ended September 30, |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2009 |  |  |  |
|  | Amount | \% to net sales | Amount | \% to net sales | Amount | \% |
| - Fine Ceramic Parts Group | 2.9 | 7.7 | -3.6 | - | -6.5 | - |
| - Semiconductor Parts Group | 10.7 | 13.0 | 4.5 | 7.2 | -6.3 | -58.3 |
| - Applied Ceramic Products Group | 20.7 | 24.0 | 4.4 | 6.5 | -16.4 | -78.9 |
| - Electronic Device Group | 6.0 | 4.4 | 0.3 | 0.3 | -5.7 | -94.6 |
| Components Business | 40.4 | 11.7 | 5.6 | 2.3 | -34.8 | -86.2 |
| - Telecommunications Equipment Group | -2.4 | - | -7.5 | - | -5.1 | - |
| - Information Equipment Group | 12.2 | 9.7 | 8.4 | 7.5 | -3.8 | -31.5 |
| Equipment Business | 9.8 | 3.8 | 0.9 | 0.4 | -9.0 | -91.3 |
| - Others | 13.9 | 20.9 | 1.8 | 3.1 | -12.1 | -87.0 |
| Operating Profit | 64.1 | 9.7 | 8.2 | 1.7 | -55.8 | -87.1 |
| Corporate | 6.2 | - | 7.3 | - | 1.1 | 17.3 |
| Equity in earnings of affiliates and unconsolidated subsidiaries | 3.6 | - | 1.5 | - | -2.1 | -57.9 |
| Adjustments and eliminations | 0.1 | - | 0.1 | - | -0.0 | - |
| Pre-tax income | 74.0 | 11.2 | 17.1 | 3.5 | -56.9 | -76.8 |

## CKUREERa

## Sales Forecast by Reporting Segment

- Year ending March 31, 2010 -
(Unit: Yen in billions)

| $\square$ Reporting Segment | Year ended March 31, 2009 |  | Year ending March 31, 2010 (Forecast) |  |  |  | Change from |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Previous |  | Revised |  | Previous year |  | Previous forecast |
|  | Amount | \% of total | Amount | \% of total | Amount | \% of total | Amount | \% | Amount |
| - Fine Ceramic Parts Group | 61.7 | 5.4 | 50.0 | 4.8 | 48.0 | 4.6 | -13.7 | -22.2 | -2.0 |
| - Semiconductor Parts Group | 135.1 | 12.0 | 110.0 | 10.6 | 127.0 | 12.2 | -8.1 | -6.0 | 17.0 |
| - Applied Ceramic Products Group | 148.9 | 13.2 | 158.0 | 15.2 | 148.0 | 14.2 | -0.9 | -0.6 | -10.0 |
| - Electronic Device Group | 231.3 | 20.5 | 185.0 | 17.8 | 190.0 | 18.3 | -41.3 | -17.8 | 5.0 |
| Components business | 577.1 | 51.1 | 503.0 | 48.4 | 513.0 | 49.3 | -64.1 | -11.1 | 10.0 |
| - Telecommunications Equipment Group | 218.8 | 19.4 | 200.0 | 19.2 | 196.0 | 18.9 | -22.8 | -10.4 | -4.0 |
| - Information Equipment Group | 229.3 | 20.3 | 234.0 | 22.5 | 229.0 | 22.0 | -0.3 | -0.1 | -5.0 |
| Equipment business | 448.1 | 39.7 | 434.0 | 41.7 | 425.0 | 40.9 | -23.1 | -5.1 | -9.0 |
| - others | 126.0 | 11.2 | 123.0 | 11.8 | 122.0 | 11.7 | -4.0 | -3.2 | -1.0 |
| Adjustments and eliminations | -22.6 | -2.0 | -20.0 | -1.9 | -20.0 | -1.9 | 2.6 | - | 0.0 |
| Net Sales | 1,128.6 | 100.0 | 1,040.0 | 100.0 | 1,040.0 | 100.0 | -88.6 | -7.8 | 0.0 |

## GKUGCERA

## Operating Profit Forecast by Reporting Segment

- Year ending March 31, 2010 -
(Unit: Yen in billions)

| - Reporting Segment | Year ended March 31, 2009 |  | Year ending March 31, 2010 (Forecast) |  |  |  | Changes from |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Previous |  | Revised |  | Previous year |  | Previous forecast |
|  | Amount | $\begin{array}{\|l} \hline \% \text { to net } \\ \text { sales } \end{array}$ | Amount | $\begin{aligned} & \% \text { to net } \\ & \text { sales } \end{aligned}$ | Amount | $\begin{gathered} \% \text { to net } \\ \text { sales } \end{gathered}$ | Amount | \% | Amount |
| - Fine Ceramic Parts Group | -0.2 | - | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | - | 0.0 |
| - Semiconductor Parts Group | 8.7 | 6.4 | 4.0 | 3.6 | 10.5 | 8.3 | 1.8 | 21.1 | 6.5 |
| - Applied Ceramic Products Group | 27.5 | 18.4 | 18.0 | 11.4 | 11.5 | 7.8 | -16.0 | -58.1 | -6.5 |
| - Electronic Device Group | -4.1 | - | 2.0 | 1.1 | 5.5 | 2.9 | 9.6 | - | 3.5 |
| Components business | 31.8 | 5.5 | 24.0 | 4.8 | 27.5 | 5.4 | -4.3 | -13.6 | 3.5 |
| - Telecommunications Equipment Group | -17.7 | - | -6.0 | - | -6.0 | - | 11.7 | - | 0.0 |
| - Information Equipment Group | 13.5 | 5.9 | 11.0 | 4.7 | 15.0 | 6.6 | 1.5 | 11.1 | 4.0 |
| Equipment business | -4.2 | - | 5.0 | 1.2 | 9.0 | 2.1 | 13.2 | - | 4.0 |
| - others | 14.1 | 11.2 | 4.0 | 3.3 | 3.8 | 3.1 | -10.3 | -73.1 | -0.2 |
| Operating profit | 41.7 | 3.7 | 33.0 | 3.2 | 40.3 | 3.9 | -1.4 | -3.4 | 7.3 |
| Corporate and others | 14.3 | - | 24.0 | - | 16.7 | - | 2.4 | 17.1 | -7.3 |
| Pre-tax income | 56.0 | 5.0 | 57.0 | 5.5 | 57.0 | 5.5 | 1.0 | 1.8 | 0.0 |

## XKUCERE

## Notes regarding information in this material

- Amounts are up/down to the nearest 0.1 billion yen.
- Percentages are computed based on amounts rounded up/down to the nearest millions yen.
- "Net income attributable to shareholders of Kyocera Corporation" for any specified quarter or fiscal year is computed on the the same basis as "net income" for each quarter included in, or for the year ended, March 31, 2009.


## Forward-Looking Statements

Certain of the statements made in this document are forward-looking statements (within the meaning of Section 21E of the U.S. Securities and Exchange Act of 1934), which are based on our current assumptions and beliefs in light of the information currently available to us. These forward-looking statements involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors include, but are not limited to: general economic conditions in our markets, which are primarily Japan, North America, Europe and Asia, particularly China; unexpected changes in economic, political and legal conditions in China; our ability to develop, launch and produce innovative products, including meeting quality and delivery standards, and our ability to otherwise meet the advancing technological requirements of our customers, particularly in the highly competitive markets for ceramics, semiconductor parts and electronic components; manufacturing delays or defects resulting from outsourcing or internal manufacturing processes which may adversely affect our production yields and operating results; factors that may affect our exports, including a strong yen, political and economic instability, difficulties in collection of accounts receivable, decrease in cost competitiveness of our products, increases in shipping and handling costs, difficulty in staffing and managing international operations and inadequate protection of our intellectual property; changes in exchange rates, particularly between the yen and the U.S. dollar and euro, respectively, in which we make significant sales; exposure to credit risk on trade receivables due to customers' worsening financial condition; inability to secure skilled employees, particularly engineering and technical personnel; insufficient protection of our trade secrets and patents; our continuing to hold licenses to manufacture and sell certain of our products; the possibility that future initiatives and in-process research and development may not produce the desired results; the possibility that companies or assets acquired by us may require more cost than expected for integration, and may not produce the returns or benefits, or bring in business opportunities, which we expect; events that may impact negatively on our markets or supply chain, including terrorist acts and outbreaks of disease; the occurrence of natural disasters, such as earthquakes, in locations where our manufacturing and other key business facilities are located; the possibility of future tightening of environmental laws and regulations in Japan and other countries which may increase our environmental liability and compliance obligations; fluctuations in the value of, and impairment losses on, securities and other assets held by us; and changes in accounting principles. Such risks, uncertainties and other factors may cause our actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. We undertake no obligation to publicly update any forward-looking statements included in this document.

