

Quarterly Trends of Financial Results [IFRS]

1. Consolidated Results of Operations

(Unit: Yen in millions)

	FY3/2019										FY3/2020				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2019		Q1 of FY3/2020	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Sales revenue	387,484	100.0%	413,154	100.0%	413,779	100.0%	409,293	100.0%	1,623,710	100.0%	384,937	100.0%	414,113	100.0%	959	0.2%	29,176	7.6%
Operating profit	37,104	9.6%	45,497	11.0%	-22,025	—	34,247	8.4%	94,823	5.8%	22,629	5.9%	37,691	9.1%	-7,806	-17.2%	15,062	66.6%
Profit before income taxes	55,488	14.3%	50,201	12.2%	-1,589	—	36,510	8.9%	140,610	8.7%	45,486	11.8%	39,727	9.6%	-10,474	-20.9%	-5,759	-12.7%
Profit attributable to owners of the parent	42,284	10.9%	36,110	8.7%	1,025	0.2%	23,791	5.8%	103,210	6.4%	32,037	8.3%	27,577	6.7%	-8,533	-23.6%	-4,460	-13.9%

(Unit: Yen)

Average exchange rate	US\$	109	111	113	110	111	110	107
	Euro	130	130	129	125	128	123	119

2. Capital expenditures, Depreciation charge and R&D expenses

(Unit: Yen in millions)

	FY3/2019										FY3/2020				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2019		Q1 of FY3/2020	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Capital expenditures	29,850	7.7%	27,171	6.6%	28,088	6.8%	31,940	7.8%	117,049	7.2%	25,821	6.7%	30,362	7.3%	3,191	11.7%	4,541	17.6%
Depreciation charge of property, plant and equipment	11,703	3.0%	12,592	3.0%	13,724	3.3%	13,505	3.3%	51,524	3.2%	14,317	3.7%	14,817	3.6%	2,225	17.7%	500	3.5%
R&D expenses	16,713	4.3%	18,543	4.5%	17,260	4.2%	17,411	4.3%	69,927	4.3%	18,866	4.9%	19,717	4.8%	1,174	6.3%	851	4.5%

3. Sales Revenue by Reporting Segment

(Unit: Yen in millions)

	FY3/2019										FY3/2020				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2019		Q1 of FY3/2020	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	81,956	21.1%	78,851	19.1%	77,587	18.7%	75,945	18.6%	314,339	19.4%	79,330	20.6%	87,822	21.2%	8,971	11.4%	8,492	10.7%
Semiconductor Components Group	60,649	15.7%	66,820	16.2%	66,038	16.0%	55,710	13.6%	249,217	15.3%	57,973	15.1%	65,122	15.7%	-1,698	-2.5%	7,149	12.3%
Electronic Devices Group	88,284	22.8%	95,519	23.1%	94,288	22.8%	86,736	21.2%	364,827	22.5%	83,203	21.6%	84,348	20.4%	-11,171	-11.7%	1,145	1.4%
Total Components Business	230,889	59.6%	241,190	58.4%	237,913	57.5%	218,391	53.4%	928,383	57.2%	220,506	57.3%	237,292	57.3%	-3,898	-1.6%	16,786	7.6%
Communications Group	51,610	13.3%	63,261	15.3%	65,761	15.9%	71,435	17.5%	252,067	15.5%	62,222	16.2%	64,755	15.6%	1,494	2.4%	2,533	4.1%
Document Solutions Group	88,796	22.9%	89,973	21.8%	95,066	22.9%	101,312	24.7%	375,147	23.1%	87,130	22.6%	90,754	21.9%	781	0.9%	3,624	4.2%
Life & Environment Group	18,692	4.8%	22,113	5.3%	17,707	4.3%	21,602	5.3%	80,114	5.0%	17,793	4.6%	24,327	5.9%	2,214	10.0%	6,534	36.7%
Total Equipment & Systems Business	159,098	41.0%	175,347	42.4%	178,534	43.1%	194,349	47.5%	707,328	43.6%	167,145	43.4%	179,836	43.4%	4,489	2.6%	12,691	7.6%
Others	4,932	1.3%	4,400	1.1%	4,023	1.0%	3,835	0.9%	17,190	1.0%	4,110	1.1%	3,691	0.9%	-709	-16.1%	-419	-10.2%
Adjustments and eliminations	-7,435	-1.9%	-7,783	-1.9%	-6,691	-1.6%	-7,282	-1.8%	-29,191	-1.8%	-6,824	-1.8%	-6,706	-1.6%	1,077	—	118	—
Sales revenue	387,484	100.0%	413,154	100.0%	413,779	100.0%	409,293	100.0%	1,623,710	100.0%	384,937	100.0%	414,113	100.0%	959	0.2%	29,176	7.6%

* % represents the component ratio.

4. Business Profit by Reporting Segment

(Unit: Yen in millions)

	FY3/2019										FY3/2020				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2019		Q1 of FY3/2020	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Industrial & Automotive Components Group	10,416	12.7%	10,834	13.7%	9,963	12.8%	7,237	9.5%	38,450	12.2%	4,798	6.0%	4,436	5.1%	-6,398	-59.1%	-362	-7.5%
Semiconductor Components Group	5,846	9.6%	7,311	10.9%	-8,321	—	6,096	10.9%	10,932	4.4%	5,082	8.8%	9,408	14.4%	2,097	28.7%	4,326	85.1%
Electronic Devices Group	14,397	16.3%	19,420	20.3%	19,103	20.3%	14,006	16.1%	66,926	18.3%	13,418	16.1%	11,560	13.7%	-7,860	-40.5%	-1,858	-13.8%
Total Components Business	30,659	13.3%	37,565	15.6%	20,745	8.7%	27,339	12.5%	116,308	12.5%	23,298	10.6%	25,404	10.7%	-12,161	-32.4%	2,106	9.0%
Communications Group	-2,241	—	2,897	4.6%	5,021	7.6%	4,716	6.6%	10,393	4.1%	2,013	3.2%	2,986	4.6%	89	3.1%	973	48.3%
Document Solutions Group	10,348	11.7%	9,630	10.7%	10,103	10.6%	13,447	13.3%	43,528	11.6%	8,966	10.3%	9,917	10.9%	287	3.0%	951	10.6%
Life & Environment Group	-3,015	—	-3,383	—	-57,496	—	-3,122	—	-67,016	—	-2,590	—	-2,406	—	977	—	184	—
Total Equipment & Systems Business	5,092	3.2%	9,144	5.2%	-42,372	—	15,041	7.7%	-13,095	—	8,389	5.0%	10,497	5.8%	1,353	14.8%	2,108	25.1%
Others	617	12.5%	350	8.0%	597	14.8%	-904	—	660	3.8%	-910	—	-1,010	—	-1,360	—	-100	—
Total business profit	36,368	9.4%	47,059	11.4%	-21,030	—	41,476	10.1%	103,873	6.4%	30,777	8.0%	34,891	8.4%	-12,168	-25.9%	4,114	13.4%
Corporate gains and share of net profit of investments accounted for using the equity method	19,465	—	3,618	—	19,888	—	-4,017	—	38,954	—	14,938	—	5,137	—	1,519	42.0%	-9,801	-65.6%
Adjustments and eliminations	-345	—	-476	—	-447	—	-949	—	-2,217	—	-229	—	-301	—	175	—	-72	—
Profit before income taxes	55,488	14.3%	50,201	12.2%	-1,589	—	36,510	8.9%	140,610	8.7%	45,486	11.8%	39,727	9.6%	-10,474	-20.9%	-5,759	-12.7%

5. Orders by Reporting Segment

(Unit: Yen in millions)

	FY3/2019										FY3/2020				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2019		Q1 of FY3/2020	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	85,096	21.1%	79,173	19.4%	77,160	19.1%	74,497	18.9%	315,926	19.6%	77,940	20.6%	87,813	22.5%	8,640	10.9%	9,873	12.7%
Semiconductor Components Group	62,317	15.5%	66,590	16.3%	63,589	15.7%	53,373	13.6%	245,869	15.3%	58,118	15.4%	64,395	16.5%	-2,195	-3.3%	6,277	10.8%
Electronic Devices Group	100,423	24.9%	99,101	24.2%	90,772	22.4%	80,786	20.6%	371,082	23.1%	85,360	22.6%	80,172	20.6%	-18,929	-19.1%	-5,188	-6.1%
Total Components Business	247,836	61.5%	244,864	59.9%	231,521	57.2%	208,656	53.1%	932,877	58.0%	221,418	58.6%	232,380	59.6%	-12,484	-5.1%	10,962	5.0%
Communications Group	53,408	13.3%	62,215	15.2%	63,028	15.6%	72,968	18.6%	251,619	15.6%	57,182	15.1%	48,439	12.4%	-13,776	-22.1%	-8,743	-15.3%
Document Solutions Group	88,449	21.9%	89,630	21.9%	94,351	23.3%	101,294	25.8%	373,724	23.2%	87,050	23.1%	90,337	23.2%	707	0.8%	3,287	3.8%
Life & Environment Group	16,957	4.2%	16,150	4.0%	19,344	4.8%	16,568	4.2%	69,019	4.3%	16,210	4.3%	21,991	5.6%	5,841	36.2%	5,781	35.7%
Total Equipment & Systems Business	158,814	39.4%	167,995	41.1%	176,723	43.7%	190,830	48.6%	694,362	43.1%	160,442	42.5%	160,767	41.2%	-7,228	-4.3%	325	0.2%
Others	3,205	0.8%	3,004	0.7%	2,784	0.7%	2,566	0.7%	11,559	0.7%	2,841	0.8%	2,549	0.7%	-455	-15.1%	-292	-10.3%
Adjustments and eliminations	-6,821	-1.7%	-6,946	-1.7%	-6,509	-1.6%	-9,027	-2.4%	-29,303	-1.8%	-7,092	-1.9%	-5,827	-1.5%	1,119	—	1,265	—
Orders	403,034	100.0%	408,917	100.0%	404,519	100.0%	393,025	100.0%	1,609,495	100.0%	377,609	100.0%	389,869	100.0%	-19,048	-4.7%	12,260	3.2%

* % represents the component ratio.

6. Capital expenditures by Reporting Segment

(Unit: Yen in millions)

	FY3/2019										FY3/2020				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2019		Q1 of FY3/2020	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	8,892	29.8%	8,440	31.1%	7,666	27.3%	12,748	39.9%	37,746	32.2%	5,195	20.1%	6,183	20.4%	-2,257	-26.7%	988	19.0%
Semiconductor Components Group	4,649	15.6%	3,854	14.2%	5,503	19.6%	3,731	11.7%	17,737	15.2%	2,184	8.5%	3,560	11.7%	-294	-7.6%	1,376	63.0%
Electronic Devices Group	8,853	29.6%	8,459	31.1%	8,412	29.9%	7,551	23.6%	33,275	28.4%	9,672	37.4%	8,988	29.6%	529	6.3%	-684	-7.1%
Total Components Business	22,394	75.0%	20,753	76.4%	21,581	76.8%	24,030	75.2%	88,758	75.8%	17,051	66.0%	18,731	61.7%	-2,022	-9.7%	1,680	9.9%
Communications Group	1,629	5.5%	1,098	4.0%	1,164	4.1%	1,054	3.3%	4,945	4.2%	914	3.5%	1,086	3.6%	-12	-1.1%	172	18.8%
Document Solutions Group	2,749	9.2%	1,827	6.7%	1,418	5.1%	1,577	4.9%	7,571	6.5%	1,659	6.4%	2,104	6.9%	277	15.2%	445	26.8%
Life & Environment Group	547	1.8%	1,595	5.9%	1,253	4.5%	2,153	6.8%	5,548	4.7%	1,792	7.0%	1,451	4.8%	-144	-9.0%	-341	-19.0%
Total Equipment & Systems Business	4,925	16.5%	4,520	16.6%	3,835	13.7%	4,784	15.0%	18,064	15.4%	4,365	16.9%	4,641	15.3%	121	2.7%	276	6.3%
Others	249	0.8%	165	0.6%	258	0.9%	447	1.4%	1,119	1.0%	1,021	4.0%	1,220	4.0%	1,055	639.4%	199	19.5%
Corporate	2,282	7.7%	1,733	6.4%	2,414	8.6%	2,679	8.4%	9,108	7.8%	3,384	13.1%	5,770	19.0%	4,037	232.9%	2,386	70.5%
Total	29,850	100.0%	27,171	100.0%	28,088	100.0%	31,940	100.0%	117,049	100.0%	25,821	100.0%	30,362	100.0%	3,191	11.7%	4,541	17.6%

* % represents the component ratio.

7. Depreciation charge of property, plant and equipment by Reporting Segment

(Unit: Yen in millions)

	FY3/2019										FY3/2020				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2019		Q1 of FY3/2020	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	2,425	20.7%	2,736	21.7%	3,070	22.3%	3,301	24.4%	11,532	22.4%	3,506	24.5%	3,730	25.2%	994	36.3%	224	6.4%
Semiconductor Components Group	2,201	18.8%	2,328	18.5%	2,549	18.6%	1,899	14.1%	8,977	17.4%	1,983	13.9%	2,110	14.2%	-218	-9.4%	127	6.4%
Electronic Devices Group	3,734	31.9%	4,160	33.1%	4,525	33.0%	4,709	34.9%	17,128	33.2%	4,860	33.9%	4,932	33.3%	772	18.6%	72	1.5%
Total Components Business	8,360	71.4%	9,224	73.3%	10,144	73.9%	9,909	73.4%	37,637	73.0%	10,349	72.3%	10,772	72.7%	1,548	16.8%	423	4.1%
Communications Group	678	5.8%	677	5.4%	659	4.8%	643	4.8%	2,657	5.2%	755	5.3%	809	5.5%	132	19.5%	54	7.2%
Document Solutions Group	1,284	11.0%	1,324	10.5%	1,478	10.8%	1,458	10.8%	5,544	10.7%	1,542	10.8%	1,543	10.4%	219	16.5%	1	0.1%
Life & Environment Group	710	6.0%	729	5.8%	730	5.3%	775	5.7%	2,944	5.7%	835	5.8%	868	5.8%	139	19.1%	33	4.0%
Total Equipment & Systems Business	2,672	22.8%	2,730	21.7%	2,867	20.9%	2,876	21.3%	11,145	21.6%	3,132	21.9%	3,220	21.7%	490	17.9%	88	2.8%
Others	289	2.5%	295	2.3%	305	2.2%	319	2.3%	1,208	2.4%	373	2.6%	400	2.7%	105	35.6%	27	7.2%
Corporate	382	3.3%	343	2.7%	408	3.0%	401	3.0%	1,534	3.0%	463	3.2%	425	2.9%	82	23.9%	-38	-8.2%
Total	11,703	100.0%	12,592	100.0%	13,724	100.0%	13,505	100.0%	51,524	100.0%	14,317	100.0%	14,817	100.0%	2,225	17.7%	500	3.5%

* % represents the component ratio.

8. R&D expenses by Reporting Segment

(Unit: Yen in millions)

	FY3/2019										FY3/2020				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2019		Q1 of FY3/2020	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	3,579	21.4%	3,765	20.3%	3,517	20.3%	3,728	21.4%	14,589	20.9%	3,268	17.3%	3,462	17.5%	-303	-8.0%	194	5.9%
Semiconductor Components Group	988	5.9%	883	4.8%	726	4.2%	792	4.6%	3,389	4.9%	1,007	5.3%	1,062	5.4%	179	20.3%	55	5.5%
Electronic Devices Group	3,483	20.9%	3,859	20.8%	3,449	20.0%	3,086	17.7%	13,877	19.8%	3,823	20.3%	4,057	20.6%	198	5.1%	234	6.1%
Total Components Business	8,050	48.2%	8,507	45.9%	7,692	44.5%	7,606	43.7%	31,855	45.6%	8,098	42.9%	8,581	43.5%	74	0.9%	483	6.0%
Communications Group	1,451	8.7%	1,377	7.4%	1,314	7.6%	1,096	6.3%	5,238	7.5%	1,407	7.5%	1,518	7.7%	141	10.2%	111	7.9%
Document Solutions Group	5,232	31.3%	5,853	31.5%	5,364	31.1%	5,338	30.7%	21,787	31.2%	5,272	27.9%	5,385	27.3%	-468	-8.0%	113	2.1%
Life & Environment Group	1,456	8.7%	2,163	11.7%	2,205	12.8%	2,321	13.3%	8,145	11.6%	2,387	12.7%	2,334	11.8%	171	7.9%	-53	-2.2%
Total Equipment & Systems Business	8,139	48.7%	9,393	50.6%	8,883	51.5%	8,755	50.3%	35,170	50.3%	9,066	48.1%	9,237	46.8%	-156	-1.7%	171	1.9%
Others	524	3.1%	643	3.5%	685	4.0%	1,050	6.0%	2,902	4.1%	1,702	9.0%	1,899	9.7%	1,256	195.3%	197	11.6%
Total	16,713	100.0%	18,543	100.0%	17,260	100.0%	17,411	100.0%	69,927	100.0%	18,866	100.0%	19,717	100.0%	1,174	6.3%	851	4.5%

* % represents the component ratio.

9. Sales Revenue by Geographic Segment

(Unit: Yen in millions)

	FY3/2019										FY3/2020				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2019		Q1 of FY3/2020	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Japan	136,964	35.3%	150,921	36.5%	150,014	36.3%	157,465	38.5%	595,364	36.7%	143,353	37.3%	154,751	37.4%	3,830	2.5%	11,398	8.0%
Asia	92,882	24.0%	103,938	25.2%	102,405	24.7%	83,410	20.4%	382,635	23.6%	86,277	22.4%	93,964	22.7%	-9,974	-9.6%	7,687	8.9%
Europe	82,345	21.3%	78,491	19.0%	81,031	19.6%	89,641	21.9%	331,508	20.4%	76,711	19.9%	75,204	18.2%	-3,287	-4.2%	-1,507	-2.0%
United States of America	59,994	15.5%	63,664	15.4%	65,331	15.8%	59,958	14.6%	248,947	15.3%	63,643	16.5%	75,288	18.2%	11,624	18.3%	11,645	18.3%
Others	15,299	3.9%	16,140	3.9%	14,998	3.6%	18,819	4.6%	65,256	4.0%	14,953	3.9%	14,906	3.5%	-1,234	-7.6%	-47	-0.3%
Sales revenue	387,484	100.0%	413,154	100.0%	413,779	100.0%	409,293	100.0%	1,623,710	100.0%	384,937	100.0%	414,113	100.0%	959	0.2%	29,176	7.6%

*% represents the component ratio.

10. Number of employees

(As of the end of each quarter)

	FY3/2019				FY3/2020		FY3/2020	
	Q1	Q2	Q3	Q4	Q1	Q2	Q2	
Total	77,243	77,406	77,617	76,863	77,817	76,786		
Japan	26,271	26,205	25,921	25,971	26,222	26,198		
Outside Japan	50,972	51,201	51,696	50,892	51,595	50,588		