

## Quarterly Trends of Financial Results

### 1. Financial Results

(Unit: Yen in millions)

	FY3/2014										FY3/2015				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2014		Q1 of FY3/2015	
	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	%	Amount	%
Net sales	331,655	100.0%	368,008	100.0%	371,725	100.0%	375,981	100.0%	1,447,369	100.0%	334,714	100.0%	379,615	100.0%	11,607	3.2%	44,901	13.4%
Profit from operations	25,398	7.7%	32,805	8.9%	31,493	8.5%	30,886	8.2%	120,582	8.3%	18,782	5.6%	35,969	9.5%	3,164	9.6%	17,187	91.5%
Income before income taxes	34,813	10.5%	34,240	9.3%	41,291	11.1%	35,924	9.6%	146,268	10.1%	30,680	9.2%	37,438	9.9%	3,198	9.3%	6,758	22.0%
Net income attributable to shareholders of Kyocera Corporation	22,651	6.8%	20,279	5.5%	26,434	7.1%	19,392	5.2%	88,756	6.1%	19,467	5.8%	24,182	6.4%	3,903	19.2%	4,715	24.2%
Average exchange rate	US\$	¥99	¥99	¥100	¥100	¥100	¥100	¥100	¥100	¥102	¥104	¥104	¥104					
	Euro	¥129	¥131	¥137	¥137	¥141	¥141	¥134	¥134	¥140	¥138	¥138	¥138					

### 2. Net Sales by Geographic Area

(Unit: Yen in millions)

	FY3/2014										FY3/2015				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2014		Q1 of FY3/2015	
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	%	Amount	%
Japan	139,118	41.9%	160,312	43.6%	169,769	45.7%	174,224	46.3%	643,423	44.4%	137,474	41.1%	157,930	41.6%	-2,382	-1.5%	20,456	14.9%
Asia	68,243	20.6%	70,958	19.3%	69,271	18.6%	66,040	17.6%	274,512	19.0%	66,221	19.8%	76,067	20.0%	5,109	7.2%	9,846	14.9%
Europe	56,282	17.0%	57,837	15.7%	63,358	17.1%	70,223	18.7%	247,700	17.1%	63,299	18.9%	65,772	17.3%	7,935	13.7%	2,473	3.9%
United States of America	52,189	15.7%	61,681	16.7%	54,046	14.5%	49,314	13.1%	217,230	15.0%	52,103	15.6%	62,953	16.6%	1,272	2.1%	10,850	20.8%
Others	15,823	4.8%	17,220	4.7%	15,281	4.1%	16,180	4.3%	64,504	4.5%	15,617	4.6%	16,893	4.5%	-327	-1.9%	1,276	8.2%
Net sales	331,655	100.0%	368,008	100.0%	371,725	100.0%	375,981	100.0%	1,447,369	100.0%	334,714	100.0%	379,615	100.0%	11,607	3.2%	44,901	13.4%

### 3. Capital Expenditures, Depreciation and R&D Expenses

(Unit: Yen in millions)

	FY3/2014										FY3/2015				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2014		Q1 of FY3/2015	
	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	%	Amount	%
Capital expenditures	15,228	4.6%	13,379	3.6%	11,251	3.0%	16,753	4.5%	56,611	3.9%	14,984	4.5%	15,486	4.1%	2,107	15.7%	502	3.4%
Depreciation	14,274	4.3%	15,599	4.2%	17,255	4.6%	18,632	5.0%	65,760	4.5%	13,562	4.1%	14,857	3.9%	-742	-4.8%	1,295	9.5%
R&D expenses	12,193	3.7%	11,987	3.3%	12,194	3.3%	12,456	3.3%	48,830	3.4%	13,050	3.9%	13,430	3.5%	1,443	12.0%	380	2.9%

#### 4. Sales and Profit by Reporting Segment

(Unit: Yen in millions)

Net Sales	FY3/2014										FY3/2015				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2014		Q1 of FY3/2015	
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	%	Amount	%
Fine Ceramic Parts Group	18,716	5.7%	19,471	5.3%	20,742	5.6%	21,091	5.6%	80,020	5.5%	20,852	6.2%	22,372	5.9%	2,901	14.9%	1,520	7.3%
Semiconductor Parts Group	41,474	12.5%	45,589	12.4%	52,459	14.1%	48,369	12.9%	187,891	13.0%	48,464	14.5%	53,709	14.2%	8,120	17.8%	5,245	10.8%
Applied Ceramic Products Group	61,496	18.5%	66,019	17.9%	68,339	18.4%	76,941	20.4%	272,795	18.9%	53,809	16.1%	70,905	18.7%	4,886	7.4%	17,096	31.8%
Electronic Device Group	73,315	22.1%	74,136	20.2%	68,844	18.5%	68,027	18.1%	284,322	19.6%	66,187	19.8%	72,656	19.1%	-1,480	-2.0%	6,469	9.8%
Components Business	195,001	58.8%	205,215	55.8%	210,384	56.6%	214,428	57.0%	825,028	57.0%	189,312	56.6%	219,642	57.9%	14,427	7.0%	30,330	16.0%
Telecommunications Equipment Group	38,512	11.6%	58,045	15.8%	51,221	13.8%	38,971	10.4%	186,749	12.9%	38,515	11.5%	53,040	14.0%	-5,005	-8.6%	14,525	37.7%
Information Equipment Group	70,713	21.3%	73,812	20.0%	77,025	20.7%	86,298	22.9%	307,848	21.3%	77,482	23.2%	80,166	21.1%	6,354	8.6%	2,684	3.5%
Equipment Business	109,225	32.9%	131,857	35.8%	128,246	34.5%	125,269	33.3%	494,597	34.2%	115,997	34.7%	133,206	35.1%	1,349	1.0%	17,209	14.8%
Others	38,061	11.5%	41,652	11.3%	43,464	11.7%	49,960	13.3%	173,137	11.9%	41,614	12.4%	41,843	11.0%	191	0.5%	229	0.6%
Adjustments and eliminations	-10,632	-3.2%	-10,716	-2.9%	-10,369	-2.8%	-13,676	-3.6%	-45,393	-3.1%	-12,209	-3.7%	-15,076	-4.0%	-4,360	—	-2,867	—
Net sales	331,655	100.0%	368,008	100.0%	371,725	100.0%	375,981	100.0%	1,447,369	100.0%	334,714	100.0%	379,615	100.0%	11,607	3.2%	44,901	13.4%

(Unit: Yen in millions)

Operating Profit	FY3/2014										FY3/2015				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2014		Q1 of FY3/2015	
	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	%	Amount	%
Fine Ceramic Parts Group	2,903	15.5%	2,859	14.7%	2,722	13.1%	3,352	15.9%	11,836	14.8%	3,355	16.1%	3,654	16.3%	795	27.8%	299	8.9%
Semiconductor Parts Group	7,923	19.1%	8,118	17.8%	8,915	17.0%	6,933	14.3%	31,889	17.0%	5,655	11.7%	9,000	16.8%	882	10.9%	3,345	59.2%
Applied Ceramic Products Group	8,041	13.1%	6,793	10.3%	7,982	11.7%	10,685	13.9%	33,501	12.3%	2,820	5.2%	2,956	4.2%	-3,837	-56.5%	136	4.8%
Electronic Device Group	6,170	8.4%	8,492	11.5%	6,578	9.6%	-80	—	21,160	7.4%	7,664	11.6%	9,020	12.4%	528	6.2%	1,356	17.7%
Components Business	25,037	12.8%	26,262	12.8%	26,197	12.5%	20,890	9.7%	98,386	11.9%	19,494	10.3%	24,630	11.2%	-1,632	-6.2%	5,136	26.3%
Telecommunications Equipment Group	-1,406	—	1,672	2.9%	1,604	3.1%	-433	—	1,437	0.8%	-3,584	—	2,326	4.4%	654	39.1%	5,910	—
Information Equipment Group	6,067	8.6%	4,382	5.9%	6,663	8.7%	11,081	12.8%	28,193	9.2%	7,603	9.8%	9,604	12.0%	5,222	119.2%	2,001	26.3%
Equipment Business	4,661	4.3%	6,054	4.6%	8,267	6.4%	10,648	8.5%	29,630	6.0%	4,019	3.5%	11,930	9.0%	5,876	97.1%	7,911	196.8%
Others	752	2.0%	1,249	3.0%	1,478	3.4%	2,797	5.6%	6,276	3.6%	642	1.5%	1,852	4.4%	603	48.3%	1,210	188.5%
Operating profit	30,450	9.2%	33,565	9.1%	35,942	9.7%	34,335	9.1%	134,292	9.3%	24,155	7.2%	38,412	10.1%	4,847	14.4%	14,257	59.0%
Corporate gains and equity in earnings of affiliates and unconsolidated subsidiaries	4,645	—	725	—	5,491	—	1,028	—	11,889	—	6,718	—	-609	—	-1,334	—	-7,327	—
Adjustments and eliminations	-282	—	-50	—	-142	—	561	—	87	—	-193	—	-365	—	-315	—	-172	—
Income before income taxes	34,813	10.5%	34,240	9.3%	41,291	11.1%	35,924	9.6%	146,268	10.1%	30,680	9.2%	37,438	9.9%	3,198	9.3%	6,758	22.0%

## 5. Orders by Reporting Segment

(Unit: Yen in millions)

	FY3/2014										FY3/2015				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2014		Q1 of FY3/2015	
	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	%	Amount	%
Fine Ceramic Parts Group	19,447	5.6%	19,911	5.3%	20,304	5.5%	19,870	5.4%	79,532	5.4%	21,106	5.9%	22,329	5.5%	2,418	12.1%	1,223	5.8%
Semiconductor Parts Group	43,751	12.6%	45,642	12.2%	50,142	13.6%	46,472	12.6%	186,007	12.8%	50,149	14.0%	56,257	14.0%	10,615	23.3%	6,108	12.2%
Applied Ceramic Products Group	66,517	19.2%	70,415	18.7%	67,796	18.5%	67,495	18.4%	272,223	18.7%	64,109	17.9%	82,095	20.4%	11,680	16.6%	17,986	28.1%
Electronic Device Group	75,877	21.9%	72,952	19.4%	69,507	18.9%	69,929	19.0%	288,265	19.8%	70,757	19.8%	71,726	17.8%	-1,226	-1.7%	969	1.4%
Components Business	205,592	59.3%	208,920	55.6%	207,749	56.5%	203,766	55.4%	826,027	56.7%	206,121	57.6%	232,407	57.7%	23,487	11.2%	26,286	12.8%
Telecommunications Equipment Group	42,312	12.2%	62,138	16.6%	51,017	13.9%	43,548	11.8%	199,015	13.7%	44,707	12.5%	59,015	14.7%	-3,123	-5.0%	14,308	32.0%
Information Equipment Group	71,275	20.6%	73,785	19.6%	76,960	20.9%	86,205	23.5%	308,225	21.1%	77,379	21.6%	80,337	19.9%	6,552	8.9%	2,958	3.8%
Equipment Business	113,587	32.8%	135,923	36.2%	127,977	34.8%	129,753	35.3%	507,240	34.8%	122,086	34.1%	139,352	34.6%	3,429	2.5%	17,266	14.1%
Others	38,056	11.0%	43,468	11.6%	43,688	11.9%	46,280	12.6%	171,492	11.8%	40,168	11.2%	44,849	11.1%	1,381	3.2%	4,681	11.7%
Adjustments and eliminations	-10,635	-3.1%	-12,557	-3.4%	-11,809	-3.2%	-12,139	-3.3%	-47,140	-3.3%	-10,288	-2.9%	-13,744	-3.4%	-1,187	—	-3,456	—
Total	346,600	100.0%	375,754	100.0%	367,605	100.0%	367,660	100.0%	1,457,619	100.0%	358,087	100.0%	402,864	100.0%	27,110	7.2%	44,777	12.5%

## 6. Number of Employees

	FY3/2014			
	Q1	Q2	Q3	Q4
Total	71,209	70,466	71,077	69,789
Japan	25,652	25,610	26,260	26,267
Outside Japan	45,557	44,856	44,817	43,522

(As of the end of each quarter)

FY3/2015	
Q1	Q2
69,628	69,072
26,285	26,036
43,343	43,036