

Financial Results and Segment Information
- Quarterly Trends -

(Unit: Yen in millions)

	FY3/2010										FY3/2011		Change compared with				FY3/2011 Forecast			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 for FY3/2010		Q4 for FY3/2010		Full year		Change compared with FY3/2010	
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	%	Amount	%	Amount	% of net sales	Amount	%
Net sales	225,401	100.0%	258,502	100.0%	285,017	100.0%	304,885	100.0%	1,073,805	100.0%	313,175	100.0%	87,774	38.9%	8,290	2.7%	1,200,000	100.0%	126,195	11.8%
Profit from operations	-5,572	-2.5%	14,430	5.6%	29,155	10.2%	25,847	8.5%	63,860	5.9%	40,603	13.0%	46,175	—	14,756	57.1%	122,000	10.2%	58,140	91.0%
Income before income taxes	703	0.3%	16,445	6.4%	15,591	5.5%	28,059	9.2%	60,798	5.7%	46,323	14.8%	45,620	—	18,264	65.1%	132,000	11.0%	71,202	117.1%
Net income attributable to shareholders of Kyocera Corporation	-460	-0.2%	9,188	3.6%	9,753	3.4%	21,614	7.1%	40,095	3.7%	29,893	9.5%	30,353	—	8,279	38.3%	85,000	7.1%	44,905	112.0%

(Unit: Yen)

Average exchange rate	US\$	¥97	¥94	¥90	¥91	¥93	¥92	/	¥88
	Euro	¥133	¥134	¥133	¥126	¥131	¥117		¥110

(Unit: Yen in millions)

	FY3/2010										FY3/2011		Change compared with				FY3/2011 Forecast			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 for FY3/2010		Q4 for FY3/2010		Full year		Change compared with FY3/2010	
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	%	Amount	%	Amount	% of net sales	Amount	%
Capital expenditures	5,598	2.5%	7,964	3.1%	8,592	3.0%	15,715	5.2%	37,869	3.5%	11,997	3.8%	6,399	114.3%	-3,718	-23.7%	60,000	5.0%	22,131	58.4%
Depreciation	14,828	6.6%	15,011	5.8%	15,190	5.3%	15,573	5.1%	60,602	5.6%	12,705	4.1%	-2,123	-14.3%	-2,868	-18.4%	70,000	5.8%	9,398	15.5%
R&D expenses	13,123	5.8%	12,892	5.0%	12,083	4.2%	11,813	3.9%	49,911	4.6%	11,387	3.6%	-1,736	-13.2%	-426	-3.6%	60,000	5.0%	10,089	20.2%

(Unit: Number of employees at the end of each quarter)

	FY3/2010				/	FY3/2011		Change compared with	
	Q1	Q2	Q3	Q4		Q1	Q4 for FY3/2010	Q1 for FY3/2010	Q4 for FY3/2010
Employees	60,192	61,062	62,845	63,876		65,925	2,049	5,733	
Japan	24,481	24,605	24,458	24,522		24,765	243	284	
Outside Japan	35,711	36,457	38,387	39,354		41,160	1,806	5,449	

Financial Results and Segment Information - Quarterly Trends -

(Unit: Yen in millions)

Net Sales by Reporting Segment	FY3/2010										FY3/2011		Change compared with				FY3/2011 Forecast			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 for FY3/2010		Q4 for FY3/2010		Full year		Change compared with FY3/2010	
	Amount	% of total net sales	Amount	% of total net sales	Amount	% of total net sales	Amount	% of total net sales	Amount	% of total net sales	Amount	% of total net sales	Amount	%	Amount	%	Amount	% of total net sales	Amount	%
Fine Ceramic Parts Group	9,267	4.1%	12,254	4.8%	14,866	5.2%	16,669	5.5%	53,056	5.0%	17,233	5.5%	7,966	86.0%	564	3.4%	64,000	5.3%	10,944	20.6%
Semiconductor Parts Group	28,078	12.5%	34,138	13.2%	37,425	13.1%	40,866	13.4%	140,507	13.1%	42,808	13.7%	14,730	52.5%	1,942	4.8%	158,000	13.2%	17,493	12.4%
Applied Ceramic Products Group	29,871	13.2%	37,012	14.3%	44,627	15.7%	45,523	14.9%	157,033	14.6%	44,847	14.3%	14,976	50.1%	-676	-1.5%	201,000	16.8%	43,967	28.0%
Electronic Device Group	45,372	20.1%	49,089	19.0%	51,076	17.9%	54,402	17.8%	199,939	18.6%	59,549	19.0%	14,177	31.2%	5,147	9.5%	217,000	18.1%	17,061	8.5%
Components Business	112,588	49.9%	132,493	51.3%	147,994	51.9%	157,460	51.6%	550,535	51.3%	164,437	52.5%	51,849	46.1%	6,977	4.4%	640,000	53.4%	89,465	16.3%
Telecommunications Equipment Group	36,803	16.3%	42,946	16.6%	51,659	18.1%	57,710	18.9%	189,118	17.6%	64,756	20.7%	27,953	76.0%	7,046	12.2%	200,000	16.7%	10,882	5.8%
Information Equipment Group	53,756	23.9%	57,395	22.2%	59,509	20.9%	61,705	20.3%	232,365	21.6%	58,465	18.7%	4,709	8.8%	-3,240	-5.3%	243,000	20.2%	10,635	4.6%
Equipment Business	90,559	40.2%	100,341	38.8%	111,168	39.0%	119,415	39.2%	421,483	39.2%	123,221	39.4%	32,662	36.1%	3,806	3.2%	443,000	36.9%	21,517	5.1%
Others	26,819	11.9%	31,006	12.0%	31,928	11.2%	34,824	11.4%	124,577	11.6%	32,640	10.4%	5,821	21.7%	-2,184	-6.3%	142,000	11.8%	17,423	14.0%
Adjustments and eliminations	-4,565	-2.0%	-5,338	-2.1%	-6,073	-2.1%	-6,814	-2.2%	-22,790	-2.1%	-7,123	-2.3%	-2,558	-	-309	-	-25,000	-2.1%	-2,210	-
Total net sales	225,401	100.0%	258,502	100.0%	285,017	100.0%	304,885	100.0%	1,073,805	100.0%	313,175	100.0%	87,774	38.9%	8,290	2.7%	1,200,000	100.0%	126,195	11.8%

(Unit: Yen in millions)

Operating Profit by Reporting Segment	FY3/2010										FY3/2011		Change compared with				FY3/2011 Forecast			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 for FY3/2010		Q4 for FY3/2010		Full year		Change compared with FY3/2010	
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	%	Amount	%	Amount	% of net sales	Amount	%
Fine Ceramic Parts Group	-2,800	-	-783	-	1,016	6.8%	1,779	10.7%	-788	-	2,322	13.5%	5,122	-	543	30.5%	10,000	15.6%	10,788	-
Semiconductor Parts Group	1,685	6.0%	2,785	8.2%	5,977	16.0%	6,788	16.6%	17,235	12.3%	8,984	21.0%	7,299	433.2%	2,196	32.4%	25,000	15.8%	7,765	45.1%
Applied Ceramic Products Group	1,125	3.8%	3,239	8.8%	6,545	14.7%	8,949	19.7%	19,858	12.6%	7,432	16.6%	6,307	560.6%	-1,517	-17.0%	29,000	14.4%	9,142	46.0%
Electronic Device Group	-2,263	-	2,591	5.3%	6,187	12.1%	6,715	12.3%	13,230	6.6%	9,480	15.9%	11,743	-	2,765	41.2%	28,000	12.9%	14,770	111.6%
Components Business	-2,253	-	7,832	5.9%	19,725	13.3%	24,231	15.4%	49,535	9.0%	28,218	17.2%	30,471	-	3,987	16.5%	92,000	14.4%	42,465	85.7%
Telecommunications Equipment Group	-5,358	-	-2,145	-	1,077	2.1%	-8,300	-	-14,726	-	5,132	7.9%	10,490	-	13,432	-	6,000	3.0%	20,726	-
Information Equipment Group	2,098	3.9%	6,262	10.9%	6,364	10.7%	7,367	11.9%	22,091	9.5%	5,503	9.4%	3,405	162.3%	-1,864	-25.3%	22,100	9.1%	9	0.0%
Equipment Business	-3,260	-	4,117	4.1%	7,441	6.7%	-933	-	7,365	1.7%	10,635	8.6%	13,895	-	11,568	-	28,100	6.3%	20,735	281.5%
Others	-26	-	1,824	5.9%	2,109	6.6%	2,862	8.2%	6,769	5.4%	1,873	5.7%	1,899	-	-989	-34.6%	7,800	5.5%	1,031	15.2%
Operating profit	-5,539	-	13,773	5.3%	29,275	10.3%	26,160	8.6%	63,669	5.9%	40,726	13.0%	46,265	-	14,566	55.7%	127,900	10.7%	64,231	100.9%
Corporate	5,111	-	2,201	-	6,113	-	2,240	-	15,665	-	5,865	-	754	14.8%	3,625	161.8%	4,100	-	6,971	-
Equity in losses or earnings of affiliates and unconsolidated subsidiaries	1,077	-	420	-	-19,692	-	-102	-	-18,297	-	202	-	-875	-81.2%	304	-				
Adjustments and eliminations	54	-	51	-	-105	-	-239	-	-239	-	-470	-	-524	-	-231	-				
Pre-tax income	703	0.3%	16,445	6.4%	15,591	5.5%	28,059	9.2%	60,798	5.7%	46,323	14.8%	45,620	-	18,264	65.1%	132,000	11.0%	71,202	117.1%

Financial Results and Segment Information

- Quarterly Trends -

(Unit: Yen in millions)

Production by Reporting Segment	FY3/2010										FY3/2011		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 for FY3/2010		Q4 for FY3/2010	
	Amount	% of total production	Amount	% of total production	Amount	% of total production	Amount	% of total production	Amount	% of total production	Amount	% of total production	Amount	%	Amount	%
Fine Ceramic Parts Group	8,422	3.9%	11,707	4.6%	15,166	5.3%	16,636	5.6%	51,931	4.9%	17,768	5.6%	9,346	111.0%	1,132	6.8%
Semiconductor Parts Group	27,841	12.7%	35,317	13.7%	39,140	13.6%	39,387	13.1%	141,685	13.3%	44,328	14.1%	16,487	59.2%	4,941	12.5%
Applied Ceramic Products Group	31,417	14.4%	35,611	13.9%	44,983	15.7%	49,088	16.4%	161,099	15.2%	45,653	14.5%	14,236	45.3%	-3,435	-7.0%
Electronic Device Group	42,028	19.2%	49,331	19.2%	55,143	19.2%	55,465	18.5%	201,967	19.0%	60,841	19.3%	18,813	44.8%	5,376	9.7%
Components Business	109,708	50.2%	131,966	51.4%	154,432	53.8%	160,576	53.6%	556,682	52.4%	168,590	53.5%	58,882	53.7%	8,014	5.0%
Telecommunications Equipment Group	37,050	16.9%	43,853	17.1%	52,466	18.2%	55,715	18.6%	189,084	17.8%	65,711	20.8%	28,661	77.4%	9,996	17.9%
Information Equipment Group	53,297	24.4%	58,035	22.6%	57,099	19.9%	58,638	19.5%	227,069	21.4%	57,131	18.1%	3,834	7.2%	-1,507	-2.6%
Equipment Business	90,347	41.3%	101,888	39.7%	109,565	38.1%	114,353	38.1%	416,153	39.2%	122,842	38.9%	32,495	36.0%	8,489	7.4%
Others	18,638	8.5%	22,834	8.9%	23,317	8.1%	24,974	8.3%	89,763	8.4%	23,867	7.6%	5,229	28.1%	-1,107	-4.4%
Production	218,693	100.0%	256,688	100.0%	287,314	100.0%	299,903	100.0%	1,062,598	100.0%	315,299	100.0%	96,606	44.2%	15,396	5.1%

(Unit: Yen in millions)

Orders by Reporting Segment	FY3/2010										FY3/2011		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 for FY3/2010		Q4 for FY3/2010	
	Amount	% of total orders	Amount	% of total orders	Amount	% of total orders	Amount	% of total orders	Amount	% of total orders	Amount	% of total orders	Amount	%	Amount	%
Fine Ceramic Parts Group	9,424	4.1%	12,723	4.6%	15,276	5.1%	16,534	5.4%	53,957	4.8%	19,317	5.9%	9,893	105.0%	2,783	16.8%
Semiconductor Parts Group	30,221	13.1%	35,540	12.7%	39,079	13.1%	41,963	13.7%	146,803	13.2%	45,761	14.0%	15,540	51.4%	3,798	9.1%
Applied Ceramic Products Group	29,702	12.9%	38,672	13.8%	46,712	15.7%	43,107	14.0%	158,193	14.2%	48,120	14.8%	18,418	62.0%	5,013	11.6%
Electronic Device Group	48,012	20.8%	55,094	19.7%	56,142	18.8%	59,890	19.5%	219,138	19.6%	68,947	21.2%	20,935	43.6%	9,057	15.1%
Components Business	117,359	50.9%	142,029	50.8%	157,209	52.7%	161,494	52.6%	578,091	51.8%	182,145	55.9%	64,786	55.2%	20,651	12.8%
Telecommunications Equipment Group	36,183	15.7%	54,911	19.6%	54,238	18.2%	55,768	18.2%	201,100	18.0%	59,286	18.2%	23,103	63.9%	3,518	6.3%
Information Equipment Group	53,795	23.3%	57,334	20.5%	59,280	19.9%	61,380	20.0%	231,789	20.8%	57,686	17.7%	3,891	7.2%	-3,694	-6.0%
Equipment Business	89,978	39.0%	112,245	40.1%	113,518	38.1%	117,148	38.2%	432,889	38.8%	116,972	35.9%	26,994	30.0%	-176	-0.2%
Others	27,852	12.1%	31,195	11.1%	33,565	11.3%	35,538	11.6%	128,150	11.5%	33,436	10.3%	5,584	20.0%	-2,102	-5.9%
Adjustments and eliminations	-4,466	-2.0%	-5,616	-2.0%	-6,197	-2.1%	-7,234	-2.4%	-23,513	-2.1%	-6,818	-2.1%	-2,352	—	416	—
Orders	230,723	100.0%	279,853	100.0%	298,095	100.0%	306,946	100.0%	1,115,617	100.0%	325,735	100.0%	95,012	41.2%	18,789	6.1%