

January 29, 2014

Conference Call Material

For the Nine Months Ended December 31, 2013

Today's Presentation

1. Financial Results for the Nine Months and the Three Months Ended December 31, 2013

2. Financial Forecast for the Year Ending March 31, 2014

1. Financial Results for the Nine Months and the Three Months Ended December 31, 2013

Financial Results of First Nine Months of FY3/2014

– Comparison with first nine months of FY3/2013 –

(Unit: Yen in millions)

	Nine months ended December 31,				Change	
	2012		2013			
	Amount	% to net sales	Amount	% to net sales	Amount	%
Net sales	926,524	100.0%	1,071,388	100.0%	144,864	15.6%
Profit from operations	51,234	5.5%	89,696	8.4%	38,462	75.1%
Pre-tax income	68,882	7.4%	110,344	10.3%	41,462	60.2%
Net income attributable to shareholders of Kyocera Corporation	44,970	4.9%	69,364	6.5%	24,394	54.2%
Capital expenditures	40,707	4.4%	39,858	3.7%	-849	-2.1%
Depreciation	45,122	4.9%	47,128	4.4%	2,006	4.4%
R&D expenses	35,615	3.8%	36,374	3.4%	759	2.1%
Average exchange rate (yen)	US\$	¥ 80	¥ 99			
	Euro	¥ 102	¥ 132			
Foreign currency fluctuation effect on; (compared with the previous same period)	Net sales	Approx. ¥ -5 billion	Approx. ¥ 118 billion			
	Pre-tax income	Approx. ¥ -4 billion	Approx. ¥ 24 billion			

Sales by Reporting Segment for First Nine Months of FY3/2014

– Comparison with first nine months of FY3/2013 –

(Unit: Yen in millions)

	Nine months ended December 31,				Change	
	2012		2013			
	Amount	% of net sales	Amount	% of net sales	Amount	%
Fine Ceraminc Parts Group	56,937	6.1%	58,929	5.5%	1,992	3.5%
Semiconductor Parts Group	127,362	13.8%	139,522	13.0%	12,160	9.5%
Applied Ceramic Products Group	136,726	14.8%	195,854	18.3%	59,128	43.2%
Electronic Device Group	207,801	22.4%	216,295	20.2%	8,494	4.1%
Components Business	528,826	57.1%	610,600	57.0%	81,774	15.5%
Telecommunications Equipment Group	127,360	13.7%	147,778	13.8%	20,418	16.0%
Information Equipment Group	178,445	19.3%	221,550	20.7%	43,105	24.2%
Equipment Business	305,805	33.0%	369,328	34.5%	63,523	20.8%
Others	115,009	12.4%	123,177	11.5%	8,168	7.1%
Adjustments and eliminations	-23,116	-2.5%	-31,717	-3.0%	-8,601	-
Net sales	926,524	100.0%	1,071,388	100.0%	144,864	15.6%

Operating Profit by Reporting Segment for First Nine Months of FY3/2014 – Comparison with first nine months of FY3/2013 –

(Unit: Yen in millions)

	Nine months ended December 31,				Change	
	2012		2013		Amount	%
	Amount	% to net sales	Amount	% to net sales		
Fine Ceraminc Parts Group	6,429	11.3%	8,484	14.4%	2,055	32.0%
Semiconductor Parts Group	22,848	17.9%	24,956	17.9%	2,108	9.2%
Applied Ceramic Products Group	9,906	7.2%	22,816	11.6%	12,910	130.3%
Electronic Device Group	-7,223	-	21,240	9.8%	28,463	-
Components Business	31,960	6.0%	77,496	12.7%	45,536	142.5%
Telecommunications Equipment Group	1,671	1.3%	1,870	1.3%	199	11.9%
Information Equipment Group	15,752	8.8%	17,112	7.7%	1,360	8.6%
Equipment Business	17,423	5.7%	18,982	5.1%	1,559	8.9%
Others	7,320	6.4%	3,479	2.8%	-3,841	-52.5%
Operating profit	56,703	6.1%	99,957	9.3%	43,254	76.3%
Corporate and others	12,179	-	10,387	-	-1,792	-14.7%
Pre-tax income	68,882	7.4%	110,344	10.3%	41,462	60.2%

Summary of Results of First Nine Months of FY3/2014

– Comparison with first nine months of FY3/2013 –

Sales: Double-digit growth in both Components Business and Equipment Business

Components Business: Up 15.5%

Sales expanded in key markets

- Solar energy products: Demand up, mainly in industrial sector in Japan
- Smartphone related: Increase in connectors and ceramic packages
- Automotive related: Increases in products such as cutting tools and camera modules

Equipment Business: Up 20.8%

Sales increased due to new product introductions and market cultivation

- Information Equipment Group:
Sales increased in emerging countries such as Russia and China, mainly for MFPs, coupled with the effect of the weak yen
- Telecommunications Equipment Group:
Sales of mobile phone handsets with differentiated functions increased for existing customers and entry was made into two leading carriers in North America

Operating profit: Surged 76% due mainly to profit growth in the Components Business

- Profit increased due to sales gains in key markets and the effect of cost reductions
- Recorded ¥21.3 billion as an environmental remediation charge at AVX in the previous nine months

Financial Results for the Three Months of Q3 FY3/2014

- Comparison with Q3 FY3/2013 -

(Unit: Yen in millions)

	Three months ended December 31,				Change	
	2012		2013			
	Amount	% to net sales	Amount	% to net sales	Amount	%
Net sales	318,093	100.0%	371,725	100.0%	53,632	16.9%
Profit from operations	25,343	8.0%	31,493	8.5%	6,150	24.3%
Pre-tax income	33,150	10.4%	41,291	11.1%	8,141	24.6%
Net income attributable to shareholders of Kyocera Corporation	19,599	6.2%	26,434	7.1%	6,835	34.9%
Capital expenditures	14,181	4.5%	11,251	3.0%	-2,930	-20.7%
Depreciation	16,438	5.2%	17,255	4.6%	817	5.0%
R&D expenses	11,749	3.7%	12,194	3.3%	445	3.8%
Average exchange rate (yen)	US\$	¥ 81	¥ 100			
	Euro	¥ 105	¥ 137			

Financial Results for the Three Months of Q3 FY3/2014

- Comparison with Q2 FY3/2014 -

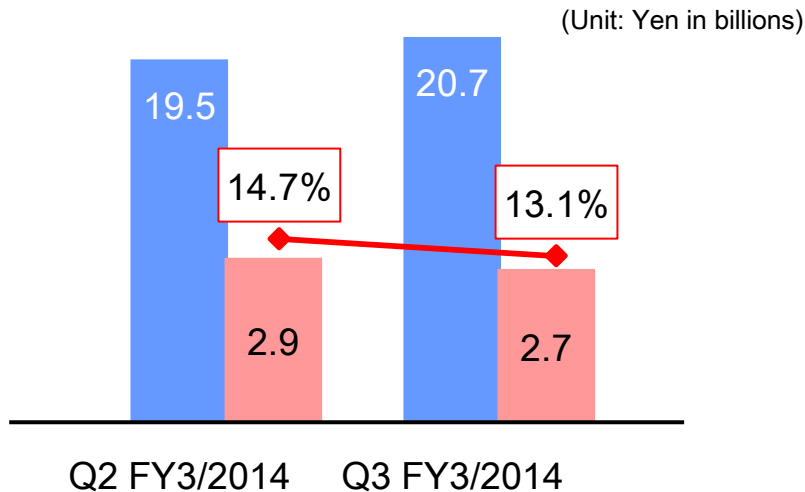
(Unit: Yen in millions)

	Three months ended				Change	
	September 30, 2013		December 31, 2013			
	Amount	% to net sales	Amount	% to net sales	Amount	%
Net sales	368,008	100.0%	371,725	100.0%	3,717	1.0%
Profit from operations	32,805	8.9%	31,493	8.5%	-1,312	-4.0%
Pre-tax income	34,240	9.3%	41,291	11.1%	7,051	20.6%
Net income attributable to shareholders of Kyocera Corporation	20,279	5.5%	26,434	7.1%	6,155	30.4%
Capital expenditures	13,379	3.6%	11,251	3.0%	-2,128	-15.9%
Depreciation	15,599	4.2%	17,255	4.6%	1,656	10.6%
R&D expenses	11,987	3.3%	12,194	3.3%	207	1.7%
Average exchange rate (yen)	US\$	¥ 99	¥ 100			
	Euro	¥ 131	¥ 137			

Financial Results for Q3 FY3/2014 by Reporting Segment

- Fine Ceramic Parts Group -

Comparison with Q2 FY3/2014

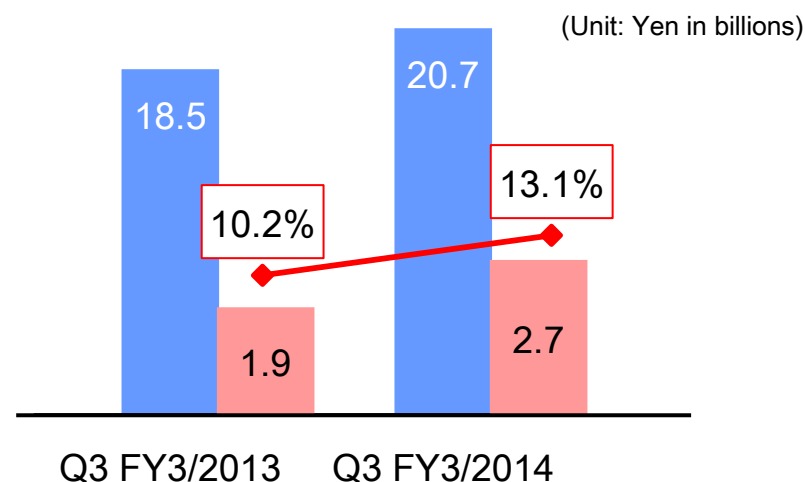


Amount changes

Net sales ¥ +1.2billion Operating profit ¥ -0.2 billion

- Sales increased due primarily to growth in sales of industrial machinery parts and automotive parts
- Operating profit decreased slightly due to adjustments in components for PCs and TVs along with an increase in depreciation cost

Comparison with Q3 FY3/2013



Amount changes

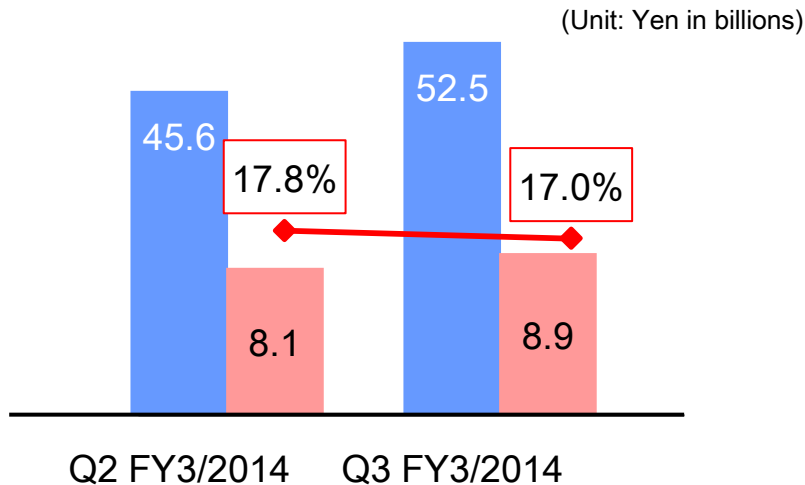
Net sales ¥ +2.2 billion Operating profit ¥ +0.8 billion

- Sales increased due to higher demand for industrial machinery parts and automotive parts
- Operating profit also increased due to higher sales and a reduction in costs

Financial Results for Q3 FY3/2014 by Reporting Segment

- Semiconductor Parts Group -

Comparison with Q2 FY3/2014



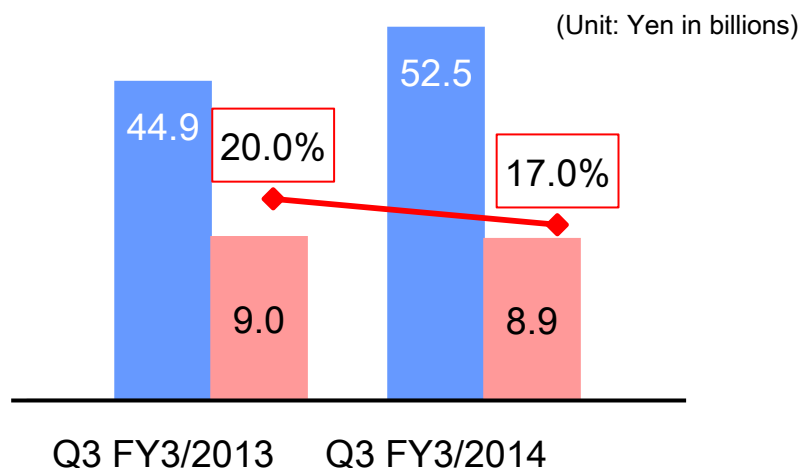
Amount changes

Net sales ¥ +6.9 billion

Operating profit ¥ +0.8 billion

- Sales increased due to new contribution from Kyocera Circuit Solutions and growth in ceramic packages for telecommunications infrastructure
- Operating profit increased due to higher sales and lower costs

Comparison with Q3 FY3/2013



Amount changes

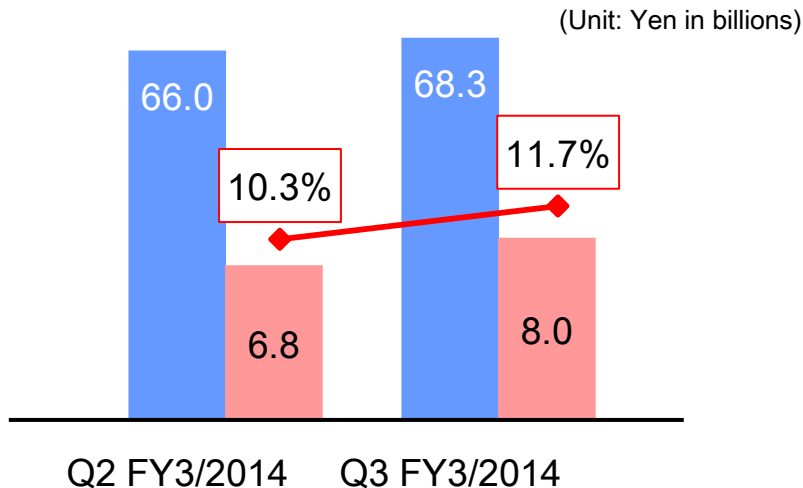
Net sales ¥ +7.6 billion

Operating profit ¥ -0.1 billion

- Contribution from Kyocera Circuit Solutions
- Increased demand for ceramic packages for LEDs and organic packages for telecommunications infrastructure
- Operating profit remained roughly unchanged due mainly to increased fixed costs associated primarily with the start-up production at a plant in Vietnam

Financial Results for Q3 FY3/2014 by Reporting Segment - Applied Ceramic Products Group -

Comparison with Q2 FY3/2014

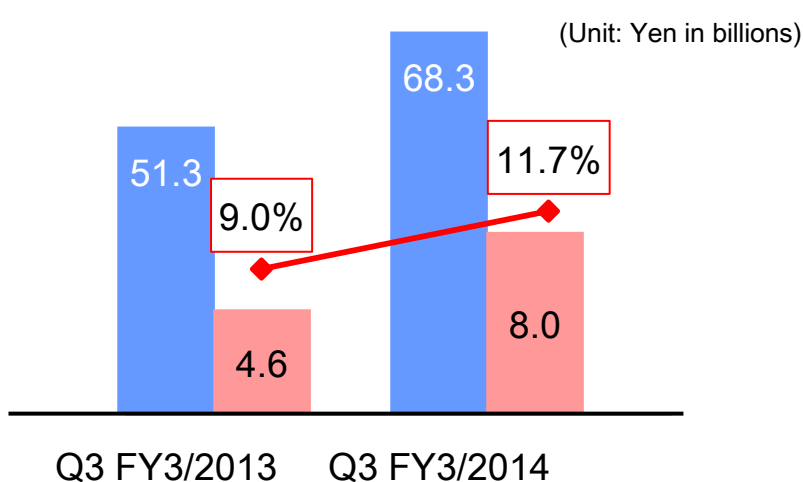


Amount changes

Net sales	¥ +2.3billion	Operating profit	¥ +1.2 billion
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- Sales increased due to higher demand for solar energy products and cutting tools
- Operating profit and the operating profit ratio improved due to higher sales and the effect of cost reductions

Comparison with Q3 FY3/2013



Amount changes

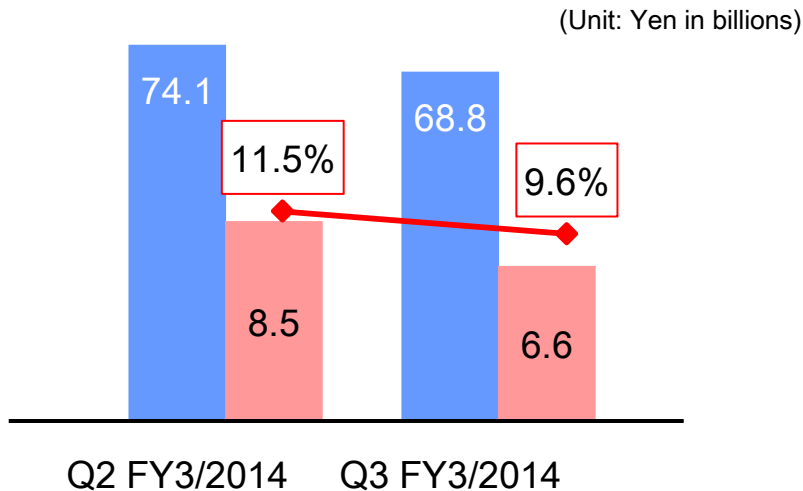
Net sales	¥ +17.0 billion	Operating profit	¥ +3.4 billion
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- Sales and operating profit increased due to significant growth in sales of solar energy products in Japan and to higher demand for cutting tools

Financial Results for Q3 FY3/2014 by Reporting Segment

- Electronic Device Group -

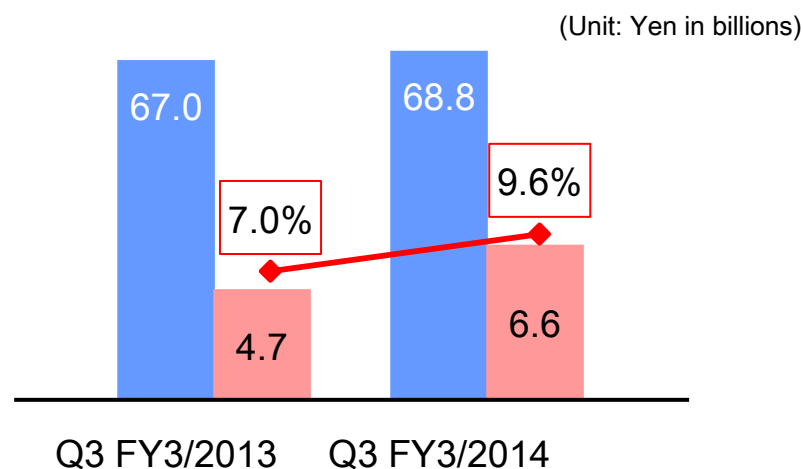
Comparison with Q2 FY3/2014



Amount changes	
Net sales	¥ -5.3billion
Operating profit	¥ -1.9 billion

- Sales and operating profit decreased due primarily to a sales decline at AVX, adjustments in parts for smartphones and downsizing of the consumer-use touch panel business

Comparison with Q3 FY3/2013



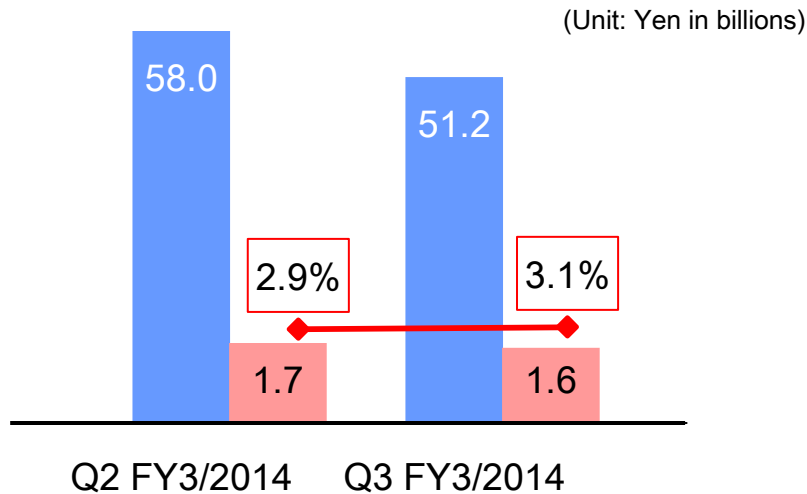
Amount changes	
Net sales	¥ +1.8 billion
Operating profit	¥ +1.9 billion

- Sales increased due to higher sales at AVX and expansion mainly for connectors used in smartphones
- Operating profit increased due to cost reductions in each business

Financial Results for Q3 FY3/2014 by Reporting Segment

- Telecommunications Equipment Group -

Comparison with Q2 FY3/2014

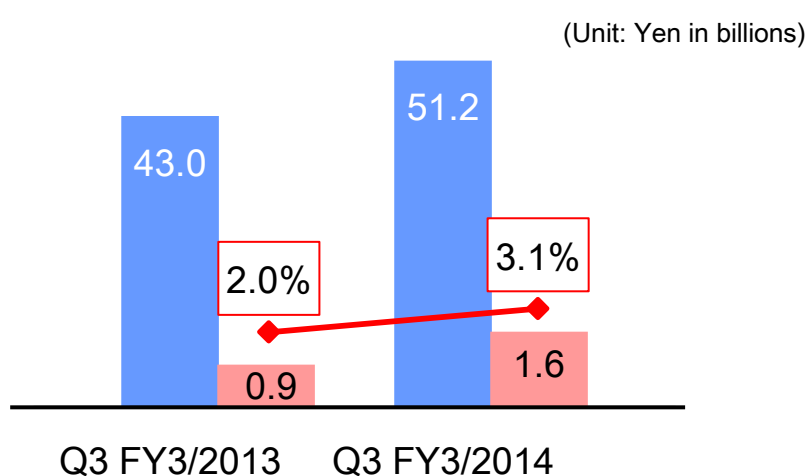


Amount changes

Net sales	¥ -6.8 billion	Operating profit	¥ -0.1 billion
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- Sales decreased due to a decline in sales volume in North America, despite an increase in sales volume in Japan
- Operating profit remained unchanged due to the effect of new model introductions in Japan

Comparison with Q3 FY3/2013



Amount changes

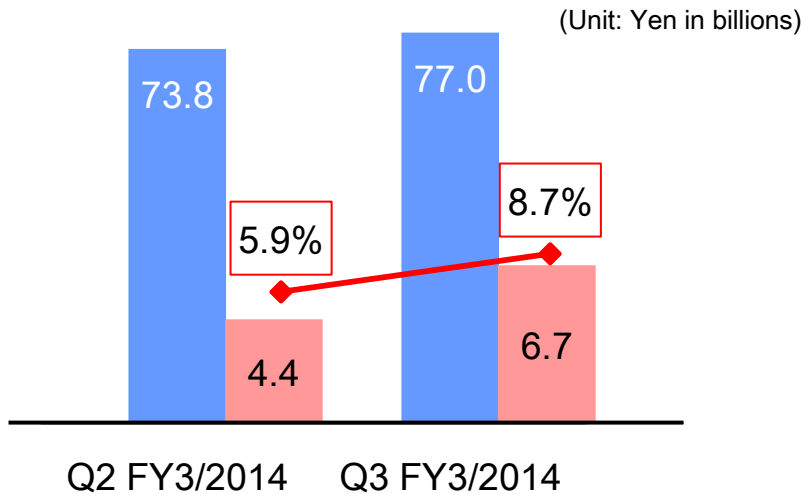
Net sales	¥ +8.2 billion	Operating profit	¥ +0.7 billion
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- Sales and operating profit increased due to sales growth to existing customers and to the start of new business with two leading carriers in North America

Financial Results for Q3 FY3/2014 by Reporting Segment

- Information Equipment Group -

Comparison with Q2 FY3/2014



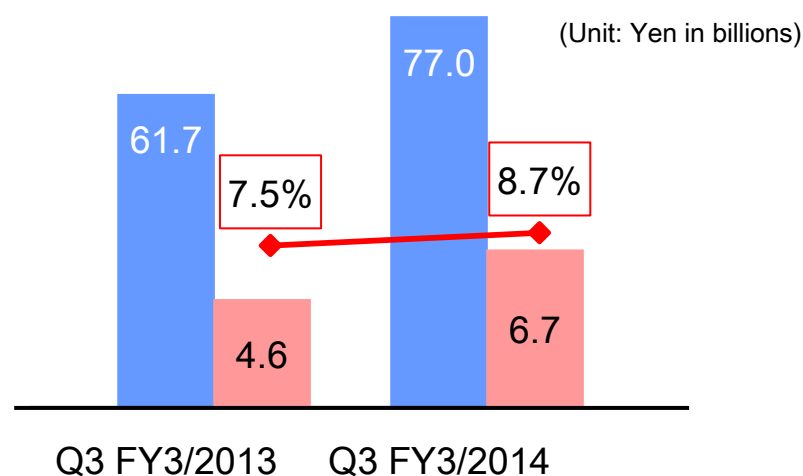
Amount changes

Net sales ¥ +3.2billion

Operating profit ¥ +2.3 billion

- Sales increased due to sales growth mainly in emerging countries such as Russia as a result of new model introductions and sales expansion activities
- Operating profit increased due to higher sales and the effect of cost reductions

Comparison with Q3 FY3/2013



Amount changes

Net sales ¥ +15.3 billion

Operating profit ¥ +2.1 billion

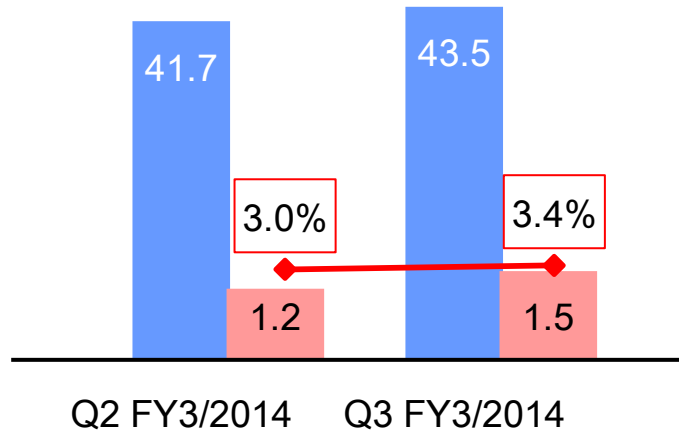
- Sales increased due to an increase in sales volume overseas, particularly for MFPs, as a result of vigorous sales expansion activities
- Operating profit increased due to higher sales and the effect of cost reductions

Financial Results for Q3 FY3/2014 by Reporting Segment

- Others -

Comparison with Q2 FY3/2014

(Unit: Yen in billions)



Amount changes

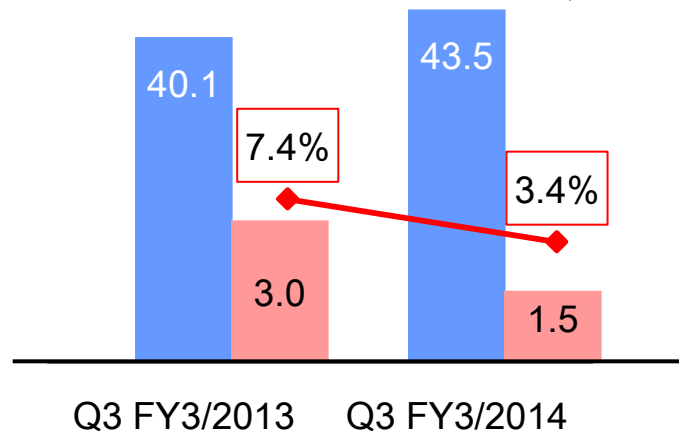
Net sales ¥ +1.8 billion

Operating profit ¥ +0.3 billion

- Sales and operating profit increased due to higher sales at each subsidiary such as Kyocera Chemical

Comparison with Q3 FY3/2013

(Unit: Yen in billions)



Amount changes

Net sales ¥ +3.4 billion

Operating profit ¥ -1.5 billion

- Sales increased at subsidiaries such as Kyocera Chemical
- Operating profit decreased as an increase in R&D expenses exceeded the effect of higher sales

2. Financial Forecast for the Year Ending March 31, 2014

Financial Forecast for FY3/2014

(Unit: Yen in millions)

	Year ended March 31, 2013		Forecast for the year ending March 31, 2014				Changes in amount compared with	
			Previous (October 2013)		Revised (January 2014)		Year ended March 31, 2013	Previous forecast
	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales		
Net sales	1,280,054	100.0%	1,430,000	100.0%	1,430,000	100.0%	149,946	-
Profit from operations	76,926	6.0%	140,000	9.8%	115,000	8.0%	38,074	-25,000
Pre-tax income	101,363	7.9%	150,000	10.5%	138,000	9.7%	36,637	-12,000
Net income attributable to shareholders of Kyocera Corporation	66,473	5.2%	96,000	6.7%	84,500	5.9%	18,027	-11,500
EPS attributable to shareholders of Kyocera Corporation (diluted-yen) ^{*1}	181.18	-	261.67	-	230.32	-	49.14	-31.35
Capital expenditures	56,688	4.4%	75,000	5.2%	55,000	3.8%	-1,688	-20,000
Depreciation	63,119	4.9%	74,000	5.2%	66,000	4.6%	2,881	-8,000
R&D expenses	47,519	3.7%	52,000	3.6%	52,000	3.6%	4,481	-
Average exchange rate (yen)	US\$	¥ 83	¥ 98		¥ 101			
	Euro	¥ 107	¥ 130		¥ 134			

*1 Revised forecast of "EPS attributable to shareholders of Kyocera Corporation" is computed based on the diluted average number of shares outstanding during the nine months ended December 31, 2013.

"Diluted EPS attributable to shareholders of Kyocera Corporation" is computed under the assumption that the stock split, which took effect on October 1, 2013, was undertaken at the beginning of the year ended March 31, 2013.

Sales Forecast for FY3/2014 by Reporting Segment

– Comparison with previous forecast –

(Unit: Yen in millions)

	Forecast for the year ending March 31, 2014				Change in amount
	Previous (October 2013)		Revised (January 2014)		
	Amount	% of net sales	Amount	% of net sales	
Fine Ceramic Parts Group	82,500	5.8%	79,000	5.5%	-3,500
Semiconductor Parts Group	199,000	13.9%	187,000	13.1%	-12,000
Applied Ceramic Products Group	257,000	18.0%	271,000	18.9%	14,000
Electronic Device Group	282,000	19.7%	283,000	19.8%	1,000
Components Business	820,500	57.4%	820,000	57.3%	-500
Telecommunications Equipment Group	193,000	13.5%	185,000	12.9%	-8,000
Information Equipment Group	290,000	20.3%	300,000	21.0%	10,000
Equipment Business	483,000	33.8%	485,000	33.9%	2,000
Others	173,000	12.1%	171,000	12.0%	-2,000
Adjustments and eliminations	-46,500	-3.3%	-46,000	-3.2%	500
Net sales	1,430,000	100.0%	1,430,000	100.0%	-

Operating Profit Forecast for FY3/2014 by Reporting Segment

– Comparison with previous forecast –

(Unit: Yen in millions)

	Forecast for the year ending March 31, 2014				Change in amount
	Previous (October 2013)		Revised (January 2014)		
	Amount	% to net sales	Amount	% to net sales	
Fine Ceramic Parts Group	13,000	15.8%	10,500	13.3%	-2,500
Semiconductor Parts Group	32,000	16.1%	30,900	16.5%	-1,100
Applied Ceramic Products Group	29,600	11.5%	29,600	10.9%	-
Electronic Device Group	28,000	9.9%	22,100	7.8%	-5,900
Components Business	102,600	12.5%	93,100	11.4%	-9,500
Telecommunications Equipment Group	5,000	2.6%	1,900	1.0%	-3,100
Information Equipment Group	25,000	8.6%	25,900	8.6%	900
Equipment Business	30,000	6.2%	27,800	5.7%	-2,200
Others	6,400	3.7%	5,200	3.0%	-1,200
Operating profit	139,000	9.7%	126,100	8.8%	-12,900
Corporate and others	11,000	-	11,900	-	900
Pre-tax income	150,000	10.5%	138,000	9.7%	-12,000

Major Factors Behind FY3/2014 Forecast Revisions

1. Decreased demand of parts for digital consumer equipment

- Lower component demand for smartphones affected by production adjustments and for digital cameras etc., due to prolonged stagnation

2. Forecast structural reform costs

- Electronic Device Group: Approx. ¥ 2 billion in Q4 FY3/2014

3. Decline in sales in the Telecommunications Equipment Group

- Postponed launch of new products planned from Q4 FY3/2014 to FY3/2015

Forward-Looking Statements

Certain of the statements made in this document are forward-looking statements (within the meaning of Section 21E of the U.S. Securities and Exchange Act of 1934), which are based on our current assumptions and beliefs in light of the information currently available to us. These forward-looking statements involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors include, but are not limited to the following: (1) General economic conditions in our markets, which are primarily Japan, North America, Europe and Asia; (2) Economic, political and legal conditions and unexpected changes therein in countries or areas where we operate; (3) Factors that may affect our exports, including the yen's appreciation, political and economic instability, customs, and inadequate protection of our intellectual property; (4) Fluctuation in exchange rates that may affect the value of our foreign assets or the prices of our products; (5) Intensified competition in product pricing, technological innovation, R&D activities, product quality and speed of delivery; (6) Manufacturing delays or defects resulting from outsourcing or internal manufacturing processes; (7) Shortages and rising costs of electricity affecting our production and sales activities; (8) The possibility that expansion of production capacity and in-process R&D activities may not produce the desired results; (9) The possibility that companies or assets acquired by us may not produce the returns or benefits, or bring in business opportunities, which we expect; (10) Inability to secure skilled employees, particularly engineering and technical personnel; (11) The possibility of divulgence of our trade secrets and infringement of our intellectual property rights; (12) The possibility that we may receive notice of claims of infringement of other parties' intellectual property rights and claims for royalty payments; (13) Increases in our environmental liability and in costs and expenses required to observe obligations imposed by environmental laws and regulations in Japan and other countries; (14) Unintentional conflict with laws and regulations, or the possibility that newly enacted laws and regulations may limit our business operations; (15) Events that may negatively impact our markets or supply chain, including terrorist acts, plague, war and similar events; (16) Earthquakes and other related natural disasters affecting our operational facilities and our markets or supply chain, as well as social and economic infrastructure; (17) Exposure to difficulties in collection of trade receivables due to customers' worsening financial condition; (18) The possibility of recognition of impairment losses on investment securities held by us due to declines in their value; (19) The possibility that we may record impairment losses on long-lived assets, goodwill and intangible assets; (20) The possibility that deferred tax assets may not be realized or additional liabilities for unrecognized tax benefits may be incurred; and (21) Changes in accounting principles. Such risks, uncertainties and other factors may cause our actual results, performance, achievements or financial condition to be materially different from any future results, performance, achievements or financial condition expressed or implied by these forward-looking statements. We undertake no obligation to publicly update any forward-looking statements included in this document.

Sales by Reporting Segment for the Three Months of Q3 FY3/2014

– Comparison with Q3 FY3/2013 –

(Unit: Yen in millions)

	Three months ended December 31,				Change	
	2012		2013		Amount	%
	Amount	% of net sales	Amount	% of net sales		
Fine Ceraminc Parts Group	18,538	5.8%	20,742	5.6%	2,204	11.9%
Semiconductor Parts Group	44,879	14.1%	52,459	14.1%	7,580	16.9%
Applied Ceramic Products Group	51,302	16.1%	68,339	18.4%	17,037	33.2%
Electronic Device Group	66,986	21.1%	68,844	18.5%	1,858	2.8%
Components Business	181,705	57.1%	210,384	56.6%	28,679	15.8%
Telecommunications Equipment Group	43,027	13.5%	51,221	13.8%	8,194	19.0%
Information Equipment Group	61,658	19.4%	77,025	20.7%	15,367	24.9%
Equipment Business	104,685	32.9%	128,246	34.5%	23,561	22.5%
Others	40,148	12.6%	43,464	11.7%	3,316	8.3%
Adjustments and eliminations	-8,445	-2.6%	-10,369	-2.8%	-1,924	-
Net sales	318,093	100.0%	371,725	100.0%	53,632	16.9%

Operating Profit by Reporting Segment for the Three Months of Q3 FY3/2014 – Comparison with Q3 FY3/2013 –

(Unit: Yen in millions)

	Three months ended December 31,				Change	
	2012		2013			
	Amount	% to net sales	Amount	% to net sales	Amount	%
Fine Ceraminc Parts Group	1,894	10.2%	2,722	13.1%	828	43.7%
Semiconductor Parts Group	8,986	20.0%	8,915	17.0%	-71	-0.8%
Applied Ceramic Products Group	4,618	9.0%	7,982	11.7%	3,364	72.8%
Electronic Device Group	4,656	7.0%	6,578	9.6%	1,922	41.3%
Components Business	20,154	11.1%	26,197	12.5%	6,043	30.0%
Telecommunications Equipment Group	870	2.0%	1,604	3.1%	734	84.4%
Information Equipment Group	4,646	7.5%	6,663	8.7%	2,017	43.4%
Equipment Business	5,516	5.3%	8,267	6.4%	2,751	49.9%
Others	2,975	7.4%	1,478	3.4%	-1,497	-50.3%
Operating profit	28,645	9.0%	35,942	9.7%	7,297	25.5%
Corporate and others	4,505	-	5,349	-	844	18.7%
Pre-tax income	33,150	10.4%	41,291	11.1%	8,141	24.6%

Sales by Reporting Segment for the Three Months of Q3 FY3/2014

– Comparison with Q2 FY3/2014 –

(Unit: Yen in millions)

	Three months ended				Change	
	September 30, 2013		December 31, 2013		Amount	%
	Amount	% of net sales	Amount	% of net sales		
Fine Ceraminc Parts Group	19,471	5.3%	20,742	5.6%	1,271	6.5%
Semiconductor Parts Group	45,589	12.4%	52,459	14.1%	6,870	15.1%
Applied Ceramic Products Group	66,019	17.9%	68,339	18.4%	2,320	3.5%
Electronic Device Group	74,136	20.2%	68,844	18.5%	-5,292	-7.1%
Components Business	205,215	55.8%	210,384	56.6%	5,169	2.5%
Telecommunications Equipment Group	58,045	15.8%	51,221	13.8%	-6,824	-11.8%
Information Equipment Group	73,812	20.0%	77,025	20.7%	3,213	4.4%
Equipment Business	131,857	35.8%	128,246	34.5%	-3,611	-2.7%
Others	41,652	11.3%	43,464	11.7%	1,812	4.4%
Adjustments and eliminations	-10,716	-2.9%	-10,369	-2.8%	347	-
Net sales	368,008	100.0%	371,725	100.0%	3,717	1.0%

Operating Profit by Reporting Segment for the Three Months of Q3 FY3/2014 – Comparison with Q2 FY3/2014 –

(Unit: Yen in millions)

	Three months ended				Change	
	September 30, 2013		December 31, 2013			
	Amount	% to net sales	Amount	% to net sales	Amount	%
Fine Ceraminc Parts Group	2,859	14.7%	2,722	13.1%	-137	-4.8%
Semiconductor Parts Group	8,118	17.8%	8,915	17.0%	797	9.8%
Applied Ceramic Products Group	6,793	10.3%	7,982	11.7%	1,189	17.5%
Electronic Device Group	8,492	11.5%	6,578	9.6%	-1,914	-22.5%
Components Business	26,262	12.8%	26,197	12.5%	-65	-0.2%
Telecommunications Equipment Group	1,672	2.9%	1,604	3.1%	-68	-4.1%
Information Equipment Group	4,382	5.9%	6,663	8.7%	2,281	52.1%
Equipment Business	6,054	4.6%	8,267	6.4%	2,213	36.6%
Others	1,249	3.0%	1,478	3.4%	229	18.3%
Operating profit	33,565	9.1%	35,942	9.7%	2,377	7.1%
Corporate and others	675	-	5,349	-	4,674	692.4%
Pre-tax income	34,240	9.3%	41,291	11.1%	7,051	20.6%