

## Quarterly Trends of Financial Results [IFRS]

Note: Kyocera has adopted the International Financial Reporting Standards ("IFRS") in lieu of the Generally Accepted Accounting Principles of the United States of America ("U.S.GAAP") from the year ending March 31, 2019. Accordingly, Financial results for FY3/2018 have been reclassified in accordance with IFRS.

### 1. Consolidated Results of Operations

(Unit: Yen in millions)

	FY3/2018										FY3/2019				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2018		Q1 of FY3/2019	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Sales revenue	345,162	100.0%	393,183	100.0%	406,671	100.0%	432,023	100.0%	1,577,039	100.0%	387,484	100.0%	413,154	100.0%	19,971	5.1%	25,670	6.6%
Operating profit	31,260	9.1%	38,012	9.7%	39,050	9.6%	-17,623	—	90,699	5.8%	37,104	9.6%	45,497	11.0%	7,485	19.7%	8,393	22.6%
Profit before income taxes	49,353	14.3%	41,435	10.5%	56,474	13.9%	-17,270	—	129,992	8.2%	55,488	14.3%	50,201	12.2%	8,766	21.2%	-5,287	-9.5%
Profit attributable to owners of the parent	35,026	10.1%	28,415	7.2%	29,647	7.3%	-13,951	—	79,137	5.0%	42,284	10.9%	36,110	8.7%	7,695	27.1%	-6,174	-14.6%

(Unit: Yen)

Average exchange rate	US\$	111	111	113	108	111	109	111
	Euro		122	130	133	133	130	130

### 2. Capital expenditures, Depreciation and R&D expenses

(Unit: Yen in millions)

	FY3/2018										FY3/2019				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2018		Q1 of FY3/2019	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Capital expenditures	17,180	5.0%	17,644	4.5%	24,230	6.0%	27,465	6.4%	86,519	5.5%	29,850	7.7%	27,171	6.6%	9,527	54.0%	-2,679	-9.0%
Depreciation	14,671	4.3%	16,062	4.1%	18,538	4.6%	20,432	4.7%	69,703	4.4%	11,703	3.0%	12,592	3.0%	-3,470	-21.6%	889	7.6%
R&D expenses	13,584	3.9%	13,866	3.5%	14,900	3.7%	15,923	3.7%	58,273	3.7%	16,713	4.3%	18,543	4.5%	4,677	33.7%	1,830	10.9%

### 3. Sales Revenue by Reporting Segment

(Unit: Yen in millions)

	FY3/2018										FY3/2019				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2018		Q1 of FY3/2019	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	61,185	17.7%	69,825	17.8%	74,446	18.3%	82,164	19.0%	287,620	18.2%	81,956	21.1%	78,851	19.1%	9,026	12.9%	-3,105	-3.8%
Semiconductor Components Group	60,786	17.6%	66,095	16.8%	69,345	17.0%	61,011	14.2%	257,237	16.3%	60,649	15.7%	66,820	16.2%	725	1.1%	6,171	10.2%
Electronic Devices Group	63,120	18.3%	74,133	18.8%	86,198	21.2%	81,694	18.9%	305,145	19.4%	88,284	22.8%	95,519	23.1%	21,386	28.8%	7,235	8.2%
<b>Total Components Business</b>	<b>185,091</b>	<b>53.6%</b>	<b>210,053</b>	<b>53.4%</b>	<b>229,989</b>	<b>56.5%</b>	<b>224,869</b>	<b>52.1%</b>	<b>850,002</b>	<b>53.9%</b>	<b>230,889</b>	<b>59.6%</b>	<b>241,190</b>	<b>58.4%</b>	<b>31,137</b>	<b>14.8%</b>	<b>10,301</b>	<b>4.5%</b>
Communications Group	57,071	16.5%	66,866	17.0%	57,384	14.1%	74,214	17.2%	255,535	16.2%	51,610	13.3%	63,261	15.3%	-3,605	-5.4%	11,651	22.6%
Document Solutions Group	80,973	23.5%	91,047	23.2%	94,882	23.4%	104,156	24.1%	371,058	23.5%	88,796	22.9%	89,973	21.8%	-1,074	-1.2%	1,177	1.3%
Life & Environment Group	24,606	7.1%	28,207	7.2%	26,934	6.6%	32,465	7.5%	112,212	7.1%	18,692	4.8%	22,113	5.3%	-6,094	-21.6%	3,421	18.3%
<b>Total Equipment &amp; Systems Business</b>	<b>162,650</b>	<b>47.1%</b>	<b>186,120</b>	<b>47.4%</b>	<b>179,200</b>	<b>44.1%</b>	<b>210,835</b>	<b>48.8%</b>	<b>738,805</b>	<b>46.8%</b>	<b>159,098</b>	<b>41.0%</b>	<b>175,347</b>	<b>42.4%</b>	<b>-10,773</b>	<b>-5.8%</b>	<b>16,249</b>	<b>10.2%</b>
Others	5,245	1.5%	4,074	1.0%	4,749	1.2%	4,759	1.1%	18,827	1.2%	4,932	1.3%	4,400	1.1%	326	8.0%	-532	-10.8%
Adjustments and eliminations	-7,824	-2.2%	-7,064	-1.8%	-7,267	-1.8%	-8,440	-2.0%	-30,595	-1.9%	-7,435	-1.9%	-7,783	-1.9%	-719	—	-348	—
<b>Sales revenue</b>	<b>345,162</b>	<b>100.0%</b>	<b>393,183</b>	<b>100.0%</b>	<b>406,671</b>	<b>100.0%</b>	<b>432,023</b>	<b>100.0%</b>	<b>1,577,039</b>	<b>100.0%</b>	<b>387,484</b>	<b>100.0%</b>	<b>413,154</b>	<b>100.0%</b>	<b>19,971</b>	<b>5.1%</b>	<b>25,670</b>	<b>6.6%</b>

\* % represents the component ratio.

### 4. Business Profit by Reporting Segment

(Unit: Yen in millions)

	FY3/2018										FY3/2019				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2018		Q1 of FY3/2019	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Industrial & Automotive Components Group	6,103	10.0%	8,085	11.6%	9,035	12.1%	8,177	10.0%	31,400	10.9%	10,416	12.7%	10,834	13.7%	2,749	34.0%	418	4.0%
Semiconductor Components Group	7,651	12.6%	9,577	14.5%	8,963	12.9%	4,858	8.0%	31,049	12.1%	5,846	9.6%	7,311	10.9%	-2,266	-23.7%	1,465	25.1%
Electronic Devices Group	8,427	13.4%	13,058	17.6%	14,350	16.6%	10,797	13.2%	46,632	15.3%	14,397	16.3%	19,420	20.3%	6,362	48.7%	5,023	34.9%
<b>Total Components Business</b>	<b>22,181</b>	<b>12.0%</b>	<b>30,720</b>	<b>14.6%</b>	<b>32,348</b>	<b>14.1%</b>	<b>23,832</b>	<b>10.6%</b>	<b>109,081</b>	<b>12.8%</b>	<b>30,659</b>	<b>13.3%</b>	<b>37,565</b>	<b>15.6%</b>	<b>6,845</b>	<b>22.3%</b>	<b>6,906</b>	<b>22.5%</b>
Communications Group	1,002	1.8%	916	1.4%	-96	—	2,618	3.5%	4,440	1.7%	-2,241	—	2,897	4.6%	1,981	216.3%	5,138	—
Document Solutions Group	9,160	11.3%	10,670	11.7%	9,258	9.8%	11,763	11.3%	40,851	11.0%	10,348	11.7%	9,630	10.7%	-1,040	-9.7%	-718	-6.9%
Life & Environment Group	-1,310	—	718	2.5%	-2,005	—	-52,895	—	-55,492	—	-3,015	—	-3,383	—	-4,101	—	-368	—
<b>Total Equipment &amp; Systems Business</b>	<b>8,852</b>	<b>5.4%</b>	<b>12,304</b>	<b>6.6%</b>	<b>7,157</b>	<b>4.0%</b>	<b>-38,514</b>	<b>—</b>	<b>-10,201</b>	<b>—</b>	<b>5,092</b>	<b>3.2%</b>	<b>9,144</b>	<b>5.2%</b>	<b>-3,160</b>	<b>-25.7%</b>	<b>4,052</b>	<b>79.6%</b>
Others	412	7.9%	-92	—	602	12.7%	471	9.9%	1,393	7.4%	617	12.5%	350	8.0%	442	—	-267	-43.3%
<b>Total business profit</b>	<b>31,445</b>	<b>9.1%</b>	<b>42,932</b>	<b>10.9%</b>	<b>40,107</b>	<b>9.9%</b>	<b>-14,211</b>	<b>—</b>	<b>100,273</b>	<b>6.4%</b>	<b>36,368</b>	<b>9.4%</b>	<b>47,059</b>	<b>11.4%</b>	<b>4,127</b>	<b>9.6%</b>	<b>10,691</b>	<b>29.4%</b>
Corporate gains and share of net profit of investments accounted for using the equity method	18,196	—	-1,099	—	16,953	—	-2,607	—	31,443	—	19,465	—	3,618	—	4,717	—	-15,847	-81.4%
Adjustments and eliminations	-288	—	-398	—	-586	—	-452	—	-1,724	—	-345	—	-476	—	-78	—	-131	—
<b>Profit before income taxes</b>	<b>49,353</b>	<b>14.3%</b>	<b>41,435</b>	<b>10.5%</b>	<b>56,474</b>	<b>13.9%</b>	<b>-17,270</b>	<b>—</b>	<b>129,992</b>	<b>8.2%</b>	<b>55,488</b>	<b>14.3%</b>	<b>50,201</b>	<b>12.2%</b>	<b>8,766</b>	<b>21.2%</b>	<b>-5,287</b>	<b>-9.5%</b>

### 5. Orders by Reporting Segment

(Unit: Yen in millions)

	FY3/2018										FY3/2019				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2018		Q1 of FY3/2019	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	63,589	17.7%	72,632	18.1%	76,505	18.5%	83,022	20.2%	295,748	18.7%	85,096	21.1%	79,173	19.4%	6,541	9.0%	-5,923	-7.0%
Semiconductor Components Group	62,569	17.4%	68,329	17.1%	68,501	16.5%	57,792	14.0%	257,191	16.2%	62,317	15.5%	66,590	16.3%	-1,739	-2.5%	4,273	6.9%
Electronic Devices Group	70,738	19.7%	73,891	18.4%	88,763	21.4%	83,751	20.4%	317,143	20.0%	100,423	24.9%	99,101	24.2%	25,210	34.1%	-1,322	-1.3%
<b>Total Components Business</b>	<b>196,896</b>	<b>54.8%</b>	<b>214,852</b>	<b>53.6%</b>	<b>233,769</b>	<b>56.4%</b>	<b>224,565</b>	<b>54.6%</b>	<b>870,082</b>	<b>54.9%</b>	<b>247,836</b>	<b>61.5%</b>	<b>244,864</b>	<b>59.9%</b>	<b>30,012</b>	<b>14.0%</b>	<b>-2,972</b>	<b>-1.2%</b>
Communications Group	61,909	17.2%	68,547	17.1%	63,129	15.2%	66,151	16.1%	259,736	16.4%	53,408	13.3%	62,215	15.2%	-6,332	-9.2%	8,807	16.5%
Document Solutions Group	81,298	22.6%	90,880	22.7%	94,986	22.9%	104,098	25.3%	371,262	23.4%	88,449	21.9%	89,630	21.9%	-1,250	-1.4%	1,181	1.3%
Life & Environment Group	21,827	6.1%	29,086	7.2%	25,125	6.1%	21,853	5.3%	97,891	6.1%	16,957	4.2%	16,150	4.0%	-12,936	-44.5%	-807	-4.8%
<b>Total Equipment &amp; Systems Business</b>	<b>165,034</b>	<b>45.9%</b>	<b>188,513</b>	<b>47.0%</b>	<b>183,240</b>	<b>44.2%</b>	<b>192,102</b>	<b>46.7%</b>	<b>728,889</b>	<b>45.9%</b>	<b>158,814</b>	<b>39.4%</b>	<b>167,995</b>	<b>41.1%</b>	<b>-20,518</b>	<b>-10.9%</b>	<b>9,181</b>	<b>5.8%</b>
Others	3,509	1.0%	3,839	1.0%	3,357	0.8%	3,086	0.8%	13,791	0.9%	3,205	0.8%	3,004	0.7%	-835	-21.8%	-201	-6.3%
Adjustments and eliminations	-6,050	-1.7%	-6,216	-1.6%	-5,930	-1.4%	-8,641	-2.1%	-26,837	-1.7%	-6,821	-1.7%	-6,946	-1.7%	-730	—	-125	—
<b>Orders</b>	<b>359,389</b>	<b>100.0%</b>	<b>400,988</b>	<b>100.0%</b>	<b>414,436</b>	<b>100.0%</b>	<b>411,112</b>	<b>100.0%</b>	<b>1,585,925</b>	<b>100.0%</b>	<b>403,034</b>	<b>100.0%</b>	<b>408,917</b>	<b>100.0%</b>	<b>7,929</b>	<b>2.0%</b>	<b>5,883</b>	<b>1.5%</b>

\* % represents the component ratio.

### 6. Capital expenditures by Reporting Segment

(Unit: Yen in millions)

	FY3/2018										FY3/2019				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2018		Q1 of FY3/2019	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	4,467	26.0%	4,247	24.1%	4,993	20.6%	7,477	27.2%	21,184	24.5%	8,892	29.8%	8,440	31.1%	4,193	98.7%	-452	-5.1%
Semiconductor Components Group	2,834	16.5%	2,668	15.1%	5,337	22.0%	4,981	18.1%	15,820	18.3%	4,649	15.6%	3,854	14.2%	1,186	44.5%	-795	-17.1%
Electronic Devices Group	5,685	33.1%	6,027	34.2%	6,243	25.8%	8,557	31.2%	26,512	30.6%	8,853	29.6%	8,459	31.1%	2,432	40.4%	-394	-4.5%
<b>Total Components Business</b>	<b>12,986</b>	<b>75.6%</b>	<b>12,942</b>	<b>73.4%</b>	<b>16,573</b>	<b>68.4%</b>	<b>21,015</b>	<b>76.5%</b>	<b>63,516</b>	<b>73.4%</b>	<b>22,394</b>	<b>75.0%</b>	<b>20,753</b>	<b>76.4%</b>	<b>7,811</b>	<b>60.4%</b>	<b>-1,641</b>	<b>-7.3%</b>
Communications Group	1,233	7.2%	1,242	7.0%	1,282	5.3%	1,056	3.8%	4,813	5.6%	1,629	5.5%	1,098	4.0%	-144	-11.6%	-531	-32.6%
Document Solutions Group	987	5.7%	1,053	6.0%	2,619	10.8%	1,354	4.9%	6,013	6.9%	2,749	9.2%	1,827	6.7%	774	73.5%	-922	-33.5%
Life & Environment Group	1,124	6.5%	1,051	6.0%	1,754	7.2%	1,525	5.6%	5,454	6.3%	547	1.8%	1,595	5.9%	544	51.8%	1,048	191.6%
<b>Total Equipment &amp; Systems Business</b>	<b>3,344</b>	<b>19.5%</b>	<b>3,346</b>	<b>19.0%</b>	<b>5,655</b>	<b>23.3%</b>	<b>3,935</b>	<b>14.3%</b>	<b>16,280</b>	<b>18.8%</b>	<b>4,925</b>	<b>16.5%</b>	<b>4,520</b>	<b>16.6%</b>	<b>1,174</b>	<b>35.1%</b>	<b>-405</b>	<b>-8.2%</b>
Others	180	1.1%	199	1.2%	375	1.6%	592	2.2%	1,346	1.6%	249	0.8%	165	0.6%	-34	-17.1%	-84	-33.7%
Corporate	670	3.9%	1,157	6.6%	1,627	6.7%	1,923	7.0%	5,377	6.2%	2,282	7.7%	1,733	6.4%	576	49.8%	-549	-24.1%
<b>Total</b>	<b>17,180</b>	<b>100.0%</b>	<b>17,644</b>	<b>100.0%</b>	<b>24,230</b>	<b>100.0%</b>	<b>27,465</b>	<b>100.0%</b>	<b>86,519</b>	<b>100.0%</b>	<b>29,850</b>	<b>100.0%</b>	<b>27,171</b>	<b>100.0%</b>	<b>9,527</b>	<b>54.0%</b>	<b>-2,679</b>	<b>-9.0%</b>

\* % represents the component ratio.

**7. Depreciation by Reporting Segment**

(Unit: Yen in millions)

	FY3/2018										FY3/2019				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2018		Q1 of FY3/2019	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	2,696	18.3%	3,156	19.6%	3,651	19.7%	4,182	20.5%	13,685	19.6%	2,425	20.7%	2,736	21.7%	-420	-13.3%	311	12.8%
Semiconductor Components Group	3,690	25.2%	3,942	24.5%	4,382	23.6%	4,966	24.3%	16,980	24.4%	2,201	18.8%	2,328	18.5%	-1,614	-40.9%	127	5.8%
Electronic Devices Group	3,693	25.2%	4,074	25.4%	5,230	28.2%	5,904	28.9%	18,901	27.1%	3,734	31.9%	4,160	33.1%	86	2.1%	426	11.4%
<b>Total Components Business</b>	<b>10,079</b>	<b>68.7%</b>	<b>11,172</b>	<b>69.5%</b>	<b>13,263</b>	<b>71.5%</b>	<b>15,052</b>	<b>73.7%</b>	<b>49,566</b>	<b>71.1%</b>	<b>8,360</b>	<b>71.4%</b>	<b>9,224</b>	<b>73.3%</b>	<b>-1,948</b>	<b>-17.4%</b>	<b>864</b>	<b>10.3%</b>
Communications Group	640	4.3%	760	4.8%	906	4.9%	953	4.6%	3,259	4.7%	678	5.8%	677	5.4%	-83	-10.9%	-1	-0.1%
Document Solutions Group	1,864	12.7%	1,897	11.8%	2,059	11.1%	1,975	9.7%	7,795	11.2%	1,284	11.0%	1,324	10.5%	-573	-30.2%	40	3.1%
Life & Environment Group	1,478	10.1%	1,319	8.2%	1,502	8.1%	1,587	7.8%	5,886	8.4%	710	6.0%	729	5.8%	-590	-44.7%	19	2.7%
<b>Total Equipment &amp; Systems Business</b>	<b>3,982</b>	<b>27.1%</b>	<b>3,976</b>	<b>24.8%</b>	<b>4,467</b>	<b>24.1%</b>	<b>4,515</b>	<b>22.1%</b>	<b>16,940</b>	<b>24.3%</b>	<b>2,672</b>	<b>22.8%</b>	<b>2,730</b>	<b>21.7%</b>	<b>-1,246</b>	<b>-31.3%</b>	<b>58</b>	<b>2.2%</b>
Others	274	1.9%	286	1.8%	294	1.6%	340	1.7%	1,194	1.7%	289	2.5%	295	2.3%	9	3.1%	6	2.1%
Corporate	336	2.3%	628	3.9%	514	2.8%	525	2.5%	2,003	2.9%	382	3.3%	343	2.7%	-285	-45.4%	-39	-10.2%
<b>Total</b>	<b>14,671</b>	<b>100.0%</b>	<b>16,062</b>	<b>100.0%</b>	<b>18,538</b>	<b>100.0%</b>	<b>20,432</b>	<b>100.0%</b>	<b>69,703</b>	<b>100.0%</b>	<b>11,703</b>	<b>100.0%</b>	<b>12,592</b>	<b>100.0%</b>	<b>-3,470</b>	<b>-21.6%</b>	<b>889</b>	<b>7.6%</b>

\* % represents the component ratio.

**8. R&D expenses by Reporting Segment**

(Unit: Yen in millions)

	FY3/2018										FY3/2019				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2018		Q1 of FY3/2019	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	2,401	17.7%	2,486	17.9%	2,626	17.6%	3,058	19.2%	10,571	18.1%	3,579	21.4%	3,765	20.3%	1,279	51.4%	186	5.2%
Semiconductor Components Group	838	6.2%	899	6.5%	913	6.1%	900	5.7%	3,550	6.1%	988	5.9%	883	4.8%	-16	-1.8%	-105	-10.6%
Electronic Devices Group	2,397	17.7%	2,374	17.2%	3,119	21.0%	3,008	18.9%	10,898	18.7%	3,483	20.9%	3,859	20.8%	1,485	62.6%	376	10.8%
<b>Total Components Business</b>	<b>5,636</b>	<b>41.5%</b>	<b>5,759</b>	<b>41.5%</b>	<b>6,658</b>	<b>44.7%</b>	<b>6,966</b>	<b>43.8%</b>	<b>25,019</b>	<b>42.9%</b>	<b>8,050</b>	<b>48.2%</b>	<b>8,507</b>	<b>45.9%</b>	<b>2,748</b>	<b>47.7%</b>	<b>457</b>	<b>5.7%</b>
Communications Group	857	6.3%	925	6.7%	676	4.5%	1,391	8.7%	3,849	6.6%	1,451	8.7%	1,377	7.4%	452	48.9%	-74	-5.1%
Document Solutions Group	5,412	39.8%	5,505	39.7%	5,796	38.9%	5,546	34.8%	22,259	38.2%	5,232	31.3%	5,853	31.5%	348	6.3%	621	11.9%
Life & Environment Group	1,029	7.6%	977	7.0%	1,075	7.2%	1,187	7.5%	4,268	7.3%	1,456	8.7%	2,163	11.7%	1,186	121.4%	707	48.6%
<b>Total Equipment &amp; Systems Business</b>	<b>7,298</b>	<b>53.6%</b>	<b>7,407</b>	<b>53.3%</b>	<b>7,547</b>	<b>50.6%</b>	<b>8,124</b>	<b>51.0%</b>	<b>30,376</b>	<b>52.1%</b>	<b>8,139</b>	<b>48.7%</b>	<b>9,393</b>	<b>50.6%</b>	<b>1,986</b>	<b>26.8%</b>	<b>1,254</b>	<b>15.4%</b>
Others	650	4.8%	700	5.0%	695	4.7%	833	5.2%	2,878	5.0%	524	3.1%	643	3.5%	-57	-8.1%	119	22.7%
<b>Total</b>	<b>13,584</b>	<b>100.0%</b>	<b>13,866</b>	<b>100.0%</b>	<b>14,900</b>	<b>100.0%</b>	<b>15,923</b>	<b>100.0%</b>	<b>58,273</b>	<b>100.0%</b>	<b>16,713</b>	<b>100.0%</b>	<b>18,543</b>	<b>100.0%</b>	<b>4,677</b>	<b>33.7%</b>	<b>1,830</b>	<b>10.9%</b>

\* % represents the component ratio.

**9. Sales Revenue by Geographic Segment**

(Unit: Yen in millions)

	FY3/2018										FY3/2019				Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q2 of FY3/2018		Q1 of FY3/2019	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Japan	138,883	40.2%	154,641	39.3%	150,567	37.0%	169,952	39.3%	614,043	38.9%	136,964	35.3%	150,921	36.5%	-3,720	-2.4%	13,957	10.2%
Asia	78,951	22.9%	94,743	24.1%	100,166	24.7%	89,789	20.8%	363,649	23.1%	92,882	24.0%	103,938	25.2%	9,195	9.7%	11,056	11.9%
Europe	63,669	18.5%	71,652	18.2%	83,019	20.4%	94,329	21.8%	312,669	19.8%	82,345	21.3%	78,491	19.0%	6,839	9.5%	-3,854	-4.7%
United States of America	50,125	14.5%	57,248	14.6%	56,594	13.9%	60,824	14.1%	224,791	14.3%	59,994	15.5%	63,664	15.4%	6,416	11.2%	3,670	6.1%
Others	13,534	3.9%	14,899	3.8%	16,325	4.0%	17,129	4.0%	61,887	3.9%	15,299	3.9%	16,140	3.9%	1,241	8.3%	841	5.5%
Sales revenue	345,162	100.0%	393,183	100.0%	406,671	100.0%	432,023	100.0%	1,577,039	100.0%	387,484	100.0%	413,154	100.0%	19,971	5.1%	25,670	6.6%

\* % represents the component ratio.

**10. Number of employees**

	FY3/2018			
	Q1	Q2	Q3	Q4
Total	69,547	70,874	74,069	75,940
Japan	25,683	25,575	25,634	26,171
Outside Japan	43,864	45,299	48,435	49,769

(As of the end of each quarter)

FY3/2019	FY3/2019
Q1	Q2
77,243	77,406
26,271	26,205
50,972	51,201

**【Reference】 Difference between U.S.GAAP and IFRS for FY3/2018 results**

**1. Financial Results**

(Unit: Yen in millions)

(1) U.S. GAAP											(2) IFRS										Difference ((2)-(1))	
	FY3/2018										FY3/2018										Q2	Full year
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year			
	Amount	% to Net Sales	Amount	% to Net Sales	Amount	% to Net Sales	Amount	% to Net Sales	Amount	% to Net Sales	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue		
Net Sales	345,162	100.0%	393,183	100.0%	406,671	100.0%	432,023	100.0%	1,577,039	100.0%	345,162	100.0%	393,183	100.0%	406,671	100.0%	432,023	100.0%	1,577,039	100.0%	0	0
Profit from Operations	31,167	9.0%	38,338	9.8%	39,479	9.7%	-13,409	-	95,575	6.1%	31,260	9.1%	38,012	9.7%	39,050	9.6%	-17,623	-	90,699	5.8%	-326	-4,876
Income before income taxes	49,260	14.3%	38,580	9.8%	57,024	14.0%	-12,998	-	131,866	8.4%	49,353	14.3%	41,435	10.5%	56,474	13.9%	-17,270	-	129,992	8.2%	2,855	-1,874
Net income attributable to Kyocera Corporation's shareholders	34,981	10.1%	26,406	6.7%	28,880	7.1%	-8,478	-	81,789	5.2%	35,026	10.1%	28,415	7.2%	29,647	7.3%	-13,951	-	79,137	5.0%	2,009	-2,652

**2. Business Profit by Reporting Segment**

(Unit: Yen in millions)

(1) U.S. GAAP											(2) IFRS										Difference ((2)-(1))	
	FY3/2018										FY3/2018										Q2	Full year
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year			
	Amount	% to Net Sales	Amount	% to Net Sales	Amount	% to Net Sales	Amount	% to Net Sales	Amount	% to Net Sales	Amount	% to Sales Revenue	Amount	% to Sales Revenue	Amount	% to Sales Revenue	Amount	% to Sales Revenue	Amount	% to Sales Revenue		
Industrial & Automotive Components Group	6,386	10.4%	8,366	12.0%	9,347	12.6%	8,458	10.3%	32,557	11.3%	6,103	10.0%	8,085	11.6%	9,035	12.1%	8,177	10.0%	31,400	10.9%	-281	-1,157
Semiconductor Components Group	8,005	13.2%	9,932	15.0%	9,340	13.5%	5,199	8.5%	32,476	12.6%	7,651	12.6%	9,577	14.5%	8,963	12.9%	4,858	8.0%	31,049	12.1%	-355	-1,427
Electronic Devices Group	8,599	13.6%	13,281	17.9%	14,539	16.9%	10,866	13.3%	47,285	15.5%	8,427	13.4%	13,058	17.6%	14,350	16.6%	10,797	13.2%	46,632	15.3%	-223	-653
Total Components Business	22,990	12.4%	31,579	15.0%	33,226	14.4%	24,523	10.9%	112,318	13.2%	22,181	12.0%	30,720	14.6%	32,348	14.1%	23,832	10.6%	109,081	12.8%	-859	-3,237
Communications Group	1,158	2.0%	1,072	1.6%	61	0.1%	2,770	3.7%	5,061	2.0%	1,002	1.8%	916	1.4%	-96	-	2,618	3.5%	4,440	1.7%	-156	-621
Document Solutions Group	9,237	11.4%	10,853	11.9%	9,321	9.8%	11,730	11.3%	41,141	11.1%	9,160	11.3%	10,670	11.7%	9,258	9.8%	11,763	11.3%	40,851	11.0%	-183	-290
Life & Environment Group	-1,203	-	830	2.9%	-1,897	-	-52,740	-	-55,010	-	-1,310	-	718	2.5%	-2,005	-	-52,895	-	-55,492	-	-112	-482
Total Equipment & Systems Business	9,192	5.7%	12,755	6.9%	7,485	4.2%	-38,240	-	-8,808	-	8,852	5.4%	12,304	6.6%	7,157	4.0%	-38,514	-	-10,201	-	-451	-1,393
Others	466	8.9%	-36	-	664	14.0%	527	11.1%	1,621	8.6%	412	7.9%	-92	-	602	12.7%	471	9.9%	1,393	7.4%	-56	-228
Total operating profit	32,648	9.5%	44,298	11.3%	41,375	10.2%	-13,190	-	105,131	6.7%	31,445	9.1%	42,932	10.9%	40,107	9.9%	-14,211	-	100,273	6.4%	-1,366	-4,858
Corporate gains and equity in earnings of affiliates and an unconsolidated subsidiary	16,901	-	-5,319	-	16,235	-	643	-	28,460	-	18,196	-	-1,099	-	16,953	-	-2,607	-	31,443	-	4,220	2,983
Adjustments and eliminations	-289	-	-399	-	-586	-	-451	-	-1,725	-	-288	-	-398	-	-586	-	-452	-	-1,724	-	1	1
Income before income taxes	49,260	14.3%	38,580	9.8%	57,024	14.0%	-12,998	-	131,866	8.4%	49,353	14.3%	41,435	10.5%	56,474	13.9%	-17,270	-	129,992	8.2%	2,855	-1,874

Note: No impact for sales revenue by reporting segment.