

Quarterly Trends of Financial Results

1. Financial Results (Unit: Yen in millions)

	FY3/2017										FY3/2018										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2017		Q3 of FY3/2018	
	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	%	Amount	%		
Net sales	319,985	100.0%	333,258	100.0%	361,385	100.0%	408,126	100.0%	1,422,754	100.0%	345,162	100.0%	393,183	100.0%	406,671	100.0%	432,023	100.0%	1,577,039	100.0%	23,897	5.9%	25,352	6.2%
Profit from operations	12,270	3.8%	21,515	6.5%	33,317	9.2%	37,440	9.2%	104,542	7.3%	31,167	9.0%	38,338	9.8%	39,479	9.7%	-13,409	—	95,575	6.1%	-50,849	—	-52,888	—
Income before income taxes	24,798	7.7%	23,780	7.1%	50,128	13.9%	39,143	9.6%	137,849	9.7%	49,260	14.3%	38,580	9.8%	57,024	14.0%	-12,998	—	131,866	8.4%	-52,141	—	-70,022	—
Net income attributable to Kyocera Corporation's shareholders	17,453	5.5%	18,700	5.6%	34,699	9.6%	32,991	8.1%	103,843	7.3%	34,981	10.1%	26,406	6.7%	28,880	7.1%	-8,478	—	81,789	5.2%	-41,469	—	-37,358	—

Average exchange rate (yen)	US\$	¥108		¥102		¥109		¥114		¥108		¥111		¥111		¥113		¥108		¥111	
	Euro	¥122		¥114		¥118		¥121		¥119		¥122		¥130		¥133		¥133		¥130	

2. Net Sales by Geographic Area (Unit: Yen in millions)

	FY3/2017										FY3/2018										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2017		Q3 of FY3/2018	
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	%	Amount	%		
Japan	129,255	40.4%	139,639	41.9%	148,841	41.2%	180,904	44.3%	598,639	42.1%	138,883	40.2%	154,641	39.3%	150,567	37.0%	169,952	39.3%	614,043	38.9%	-10,952	-6.1%	19,385	12.9%
Asia	67,316	21.0%	74,222	22.3%	81,978	22.7%	80,497	19.7%	304,013	21.4%	78,951	22.9%	94,743	24.1%	100,166	24.7%	89,789	20.8%	363,649	23.1%	9,292	11.5%	-10,377	-10.4%
Europe	54,284	17.0%	52,054	15.6%	56,937	15.8%	72,080	17.7%	235,355	16.5%	63,669	18.5%	71,652	18.2%	83,019	20.4%	94,329	21.8%	312,669	19.8%	22,249	30.9%	11,310	13.6%
United States of America	55,395	17.3%	54,502	16.4%	59,240	16.4%	59,831	14.7%	228,968	16.1%	50,125	14.5%	57,248	14.6%	56,594	13.9%	60,824	14.1%	224,791	14.3%	993	1.7%	4,230	7.5%
Others	13,735	4.3%	12,841	3.8%	14,389	3.9%	14,814	3.6%	55,779	3.9%	13,534	3.9%	14,899	3.8%	16,325	4.0%	17,129	4.0%	61,887	3.9%	2,315	15.6%	804	4.9%
Net sales	319,985	100.0%	333,258	100.0%	361,385	100.0%	408,126	100.0%	1,422,754	100.0%	345,162	100.0%	393,183	100.0%	406,671	100.0%	432,023	100.0%	1,577,039	100.0%	23,897	5.9%	25,352	6.2%

3. Capital Expenditures, Depreciation and R&D Expenses (Unit: Yen in millions)

	FY3/2017										FY3/2018										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2017		Q3 of FY3/2018	
	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	%	Amount	%		
Capital expenditures	17,208	5.4%	18,834	5.7%	13,596	3.8%	18,143	4.4%	67,781	4.8%	17,180	5.0%	17,644	4.5%	24,230	6.0%	27,465	6.4%	86,519	5.5%	9,322	51.4%	3,235	13.4%
Depreciation	14,424	4.5%	15,545	4.7%	17,353	4.8%	18,697	4.6%	66,019	4.6%	14,755	4.3%	16,157	4.1%	18,679	4.6%	20,546	4.8%	70,137	4.4%	1,849	9.9%	1,867	10.0%
R&D expenses	15,269	4.8%	13,682	4.1%	12,920	3.6%	13,540	3.3%	55,411	3.9%	13,584	3.9%	13,866	3.5%	14,900	3.7%	15,923	3.7%	58,273	3.7%	2,383	17.6%	1,023	6.9%

4. Sales and Profit by Reporting Segment

(Unit: Yen in millions)

Net Sales ※	FY3/2017										FY3/2018								Change compared with					
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2017		Q3 of FY3/2018	
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	%	Amount	%		
Industrial & Automotive Components Group	52,516	16.4%	55,233	16.6%	57,432	15.9%	65,048	15.9%	230,229	16.2%	61,185	17.7%	69,825	17.8%	74,446	18.3%	82,164	19.0%	287,620	18.2%	17,116	26.3%	7,718	10.4%
Semiconductor Components Group	56,005	17.5%	61,311	18.4%	63,993	17.7%	64,418	15.8%	245,727	17.3%	60,786	17.6%	66,095	16.8%	69,345	17.0%	61,011	14.2%	257,237	16.3%	-3,407	-5.3%	-8,334	-12.0%
Electronic Devices Group	55,453	17.4%	58,712	17.6%	62,693	17.3%	63,940	15.7%	240,798	16.9%	63,120	18.3%	74,133	18.8%	86,198	21.2%	81,694	18.9%	305,145	19.4%	17,754	27.8%	-4,504	-5.2%
Components Business	163,974	51.3%	175,256	52.6%	184,118	50.9%	193,406	47.4%	716,754	50.4%	185,091	53.6%	210,053	53.4%	229,989	56.5%	224,869	52.1%	850,002	53.9%	31,463	16.3%	-5,120	-2.2%
Communications Group	57,835	18.1%	56,224	16.9%	58,154	16.1%	80,428	19.7%	252,641	17.7%	57,071	16.5%	66,866	17.0%	57,384	14.1%	74,214	17.2%	255,535	16.2%	-6,214	-7.7%	16,830	29.3%
Document Solutions Group	74,939	23.4%	72,496	21.7%	80,315	22.2%	96,262	23.6%	324,012	22.8%	80,973	23.5%	91,047	23.2%	94,882	23.4%	104,156	24.1%	371,058	23.5%	7,894	8.2%	9,274	9.8%
Life & Environment Group	27,308	8.5%	34,522	10.4%	42,482	11.8%	44,895	11.0%	149,207	10.5%	24,606	7.1%	28,207	7.2%	26,934	6.6%	32,465	7.5%	112,212	7.1%	-12,430	-27.7%	5,531	20.5%
Equipment & Systems Business	160,082	50.0%	163,242	49.0%	180,951	50.1%	221,585	54.3%	725,860	51.0%	162,650	47.1%	186,120	47.4%	179,200	44.1%	210,835	48.8%	738,805	46.8%	-10,750	-4.9%	31,635	17.7%
Others	5,113	1.6%	5,622	1.7%	5,961	1.7%	5,370	1.3%	22,066	1.5%	5,245	1.5%	4,074	1.0%	4,749	1.2%	4,759	1.1%	18,827	1.2%	-611	-11.4%	10	0.2%
Adjustments and eliminations	-9,184	-2.9%	-10,862	-3.3%	-9,645	-2.7%	-12,235	-3.0%	-41,926	-2.9%	-7,824	-2.2%	-7,064	-1.8%	-7,267	-1.8%	-8,440	-2.0%	-30,595	-1.9%	3,795	-	-1,173	-
Net sales	319,985	100.0%	333,258	100.0%	361,385	100.0%	408,126	100.0%	1,422,754	100.0%	345,162	100.0%	393,183	100.0%	406,671	100.0%	432,023	100.0%	1,577,039	100.0%	23,897	5.9%	25,352	6.2%

(Unit: Yen in millions)

Operating Profit ※	FY3/2017										FY3/2018								Change compared with					
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2017		Q3 of FY3/2018	
	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	%	Amount	%
Industrial & Automotive Components Group	1,757	3.3%	4,638	8.4%	7,104	12.4%	8,943	13.7%	22,442	9.7%	6,386	10.4%	8,366	12.0%	9,347	12.6%	8,458	10.3%	32,557	11.3%	-485	-5.4%	-889	-9.5%
Semiconductor Components Group	4,479	8.0%	5,285	8.6%	9,345	14.6%	6,201	9.6%	25,310	10.3%	8,005	13.2%	9,932	15.0%	9,340	13.5%	5,199	8.5%	32,476	12.6%	-1,002	-16.2%	-4,141	-44.3%
Electronic Devices Group	6,920	12.5%	6,109	10.4%	9,472	15.1%	8,057	12.6%	30,558	12.7%	8,599	13.6%	13,281	17.9%	14,539	16.9%	10,866	13.3%	47,285	15.5%	2,809	34.9%	-3,673	-25.3%
Components Business	13,156	8.0%	16,032	9.1%	25,921	14.1%	23,201	12.0%	78,310	10.9%	22,990	12.4%	31,579	15.0%	33,226	14.4%	24,523	10.9%	112,318	13.2%	1,322	5.7%	-8,703	-26.2%
Communications Group	-4,756	-	-74	-	4,540	7.8%	8,818	11.0%	8,528	3.4%	1,158	2.0%	1,072	1.6%	61	0.1%	2,770	3.7%	5,061	2.0%	-6,048	-68.6%	2,709	-
Document Solutions Group	5,851	7.8%	7,016	9.7%	7,174	8.9%	8,039	8.4%	28,080	8.7%	9,237	11.4%	10,853	11.9%	9,321	9.8%	11,730	11.3%	41,141	11.1%	3,691	45.9%	2,409	25.8%
Life & Environment Group	-1,882	-	1,142	3.3%	195	0.5%	1,890	4.2%	1,345	0.9%	-1,203	-	830	2.9%	-1,897	-	-52,740	-	-55,010	-	-54,630	-	-50,843	-
Equipment & Systems Business	-787	-	8,084	5.0%	11,909	6.6%	18,747	8.5%	37,953	5.2%	9,192	5.7%	12,755	6.9%	7,485	4.2%	-38,240	-	-8,808	-	-56,987	-	-45,725	-
Others	-966	-	-448	-	-108	-	-237	-	-1,759	-	466	8.9%	-36	-	664	14.0%	527	11.1%	1,621	8.6%	764	-	-137	-20.6%
Operating profit	11,403	3.6%	23,668	7.1%	37,722	10.4%	41,711	10.2%	114,504	8.0%	32,648	9.5%	44,298	11.3%	41,375	10.2%	-13,190	-	105,131	6.7%	-54,901	-	-54,565	-
Corporate gains and equity in earnings of affiliates and an unconsolidated subsidiary	13,671	-	613	-	12,711	-	-2,359	-	24,636	-	16,901	-	-5,319	-	16,235	-	643	-	28,460	-	3,002	-	-15,592	-96.0%
Adjustments and eliminations	-276	-	-501	-	-305	-	-209	-	-1,291	-	-289	-	-399	-	-586	-	-451	-	-1,725	-	-242	-	135	-
Income before income taxes	24,798	7.7%	23,780	7.1%	50,128	13.9%	39,143	9.6%	137,849	9.7%	49,260	14.3%	38,580	9.8%	57,024	14.0%	-12,998	-	131,866	8.4%	-52,141	-	-70,022	-

5. Capital expenditures by Reporting Segment

(Unit: Yen in millions)

Capital expenditures ※	FY3/2017										FY3/2018										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2017		Q3 of FY3/2018	
	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	%	Amount	%
Industrial & Automotive Components Group	3,413	19.8%	2,772	14.7%	2,744	20.2%	2,864	15.8%	11,793	17.4%	4,467	26.0%	4,247	24.1%	4,993	20.6%	7,477	27.2%	21,184	24.5%	4,613	161.1%	2,484	49.7%
Semiconductor Components Group	4,891	28.4%	5,693	30.2%	3,153	23.2%	2,674	14.7%	16,411	24.2%	2,834	16.5%	2,668	15.1%	5,337	22.0%	4,981	18.1%	15,820	18.3%	2,307	86.3%	-356	-6.7%
Electronic Devices Group	4,656	27.1%	5,213	27.7%	4,270	31.4%	4,956	27.3%	19,095	28.2%	5,685	33.1%	6,027	34.1%	6,243	25.8%	8,557	31.2%	26,512	30.6%	3,601	72.7%	2,314	37.1%
Components Business	12,960	75.3%	13,678	72.6%	10,167	74.8%	10,494	57.8%	47,299	69.8%	12,986	75.6%	12,942	73.3%	16,573	68.4%	21,015	76.5%	63,516	73.4%	10,521	100.3%	4,442	26.8%
Communications Group	423	2.5%	367	2.0%	452	3.3%	594	3.3%	1,836	2.7%	1,233	7.2%	1,242	7.0%	1,282	5.3%	1,056	3.8%	4,813	5.6%	462	77.8%	-226	-17.6%
Document Solutions Group	1,255	7.3%	2,154	11.4%	1,445	10.6%	2,037	11.2%	6,891	10.2%	987	5.8%	1,053	6.0%	2,619	10.8%	1,354	4.9%	6,013	6.9%	-683	-33.5%	-1,265	-48.3%
Life & Environment Group	1,431	8.3%	1,406	7.5%	1,097	8.1%	2,251	12.4%	6,185	9.1%	1,124	6.5%	1,051	6.0%	1,754	7.2%	1,525	5.6%	5,454	6.3%	-726	-32.3%	-229	-13.1%
Equipment & Systems Business	3,109	18.1%	3,927	20.9%	2,994	22.0%	4,882	26.9%	14,912	22.0%	3,344	19.5%	3,346	19.0%	5,655	23.3%	3,935	14.3%	16,280	18.8%	-947	-19.4%	-1,720	-30.4%
Others	159	0.9%	383	2.0%	145	1.1%	234	1.3%	921	1.3%	180	1.0%	199	1.1%	375	1.6%	592	2.2%	1,346	1.6%	358	153.0%	217	57.9%
Corporate	980	5.7%	846	4.5%	290	2.1%	2,533	14.0%	4,649	6.9%	670	3.9%	1,157	6.6%	1,627	6.7%	1,923	7.0%	5,377	6.2%	-610	-24.1%	296	18.2%
Total	17,208	100.0%	18,834	100.0%	13,596	100.0%	18,143	100.0%	67,781	100.0%	17,180	100.0%	17,644	100.0%	24,230	100.0%	27,465	100.0%	86,519	100.0%	9,322	51.4%	3,235	13.4%

6. Depreciation by Reporting Segment

(Unit: Yen in millions)

Depreciation ※	FY3/2017										FY3/2018										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2017		Q3 of FY3/2018	
	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	%	Amount	%
Industrial & Automotive Components Group	2,504	17.4%	2,692	17.3%	3,043	17.5%	3,188	17.1%	11,427	17.3%	2,709	18.3%	3,171	19.6%	3,672	19.6%	4,201	20.4%	13,753	19.6%	1,013	31.8%	529	14.4%
Semiconductor Components Group	3,355	23.3%	3,809	24.5%	4,374	25.2%	5,039	26.9%	16,577	25.1%	3,704	25.1%	3,955	24.5%	4,410	23.6%	4,984	24.3%	17,053	24.3%	-55	-1.1%	574	13.0%
Electronic Devices Group	3,281	22.7%	3,818	24.6%	4,261	24.6%	4,445	23.8%	15,805	23.9%	3,700	25.1%	4,096	25.3%	5,262	28.2%	5,933	28.9%	18,991	27.1%	1,488	33.5%	671	12.8%
Components Business	9,140	63.4%	10,319	66.4%	11,678	67.3%	12,672	67.8%	43,809	66.3%	10,113	68.5%	11,222	69.4%	13,344	71.4%	15,118	73.6%	49,797	71.0%	2,446	19.3%	1,774	13.3%
Communications Group	757	5.2%	727	4.6%	706	4.1%	611	3.3%	2,801	4.3%	640	4.3%	760	4.7%	907	4.8%	953	4.6%	3,260	4.7%	342	56.0%	46	5.1%
Document Solutions Group	2,465	17.1%	2,314	14.9%	2,558	14.7%	2,920	15.6%	10,257	15.5%	1,887	12.8%	1,925	11.9%	2,088	11.2%	1,984	9.7%	7,884	11.2%	-936	-32.1%	-104	-5.0%
Life & Environment Group	1,387	9.6%	1,491	9.6%	1,649	9.5%	1,674	8.9%	6,201	9.4%	1,502	10.2%	1,333	8.3%	1,527	8.2%	1,618	7.9%	5,980	8.5%	-56	-3.3%	91	6.0%
Equipment & Systems Business	4,609	31.9%	4,532	29.1%	4,913	28.3%	5,205	27.8%	19,259	29.2%	4,029	27.3%	4,018	24.9%	4,522	24.2%	4,555	22.2%	17,124	24.4%	-650	-12.5%	33	0.7%
Others	334	2.3%	343	2.2%	380	2.2%	393	2.1%	1,450	2.2%	276	1.9%	288	1.8%	298	1.6%	346	1.7%	1,208	1.7%	-47	-12.0%	48	16.1%
Corporate	341	2.4%	351	2.3%	382	2.2%	427	2.3%	1,501	2.3%	337	2.3%	629	3.9%	515	2.8%	527	2.5%	2,008	2.9%	100	23.4%	12	2.3%
Total	14,424	100.0%	15,545	100.0%	17,353	100.0%	18,697	100.0%	66,019	100.0%	14,755	100.0%	16,157	100.0%	18,679	100.0%	20,546	100.0%	70,137	100.0%	1,849	9.9%	1,867	10.0%

7. R&D expenses by Reporting Segment

(Unit: Yen in millions)

R&D expenses ※	FY3/2017										FY3/2018										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2017		Q3 of FY3/2018	
	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	%	Amount	%
Industrial & Automotive Components Group	3,350	21.9%	2,453	17.9%	2,499	19.3%	2,426	17.9%	10,728	19.4%	2,401	17.7%	2,486	17.9%	2,626	17.6%	3,058	19.2%	10,571	18.1%	632	26.1%	432	16.5%
Semiconductor Components Group	974	6.4%	944	6.9%	916	7.1%	909	6.7%	3,743	6.7%	838	6.2%	899	6.5%	913	6.1%	900	5.7%	3,550	6.1%	-9	-1.0%	-13	-1.4%
Electronic Devices Group	2,299	15.1%	2,268	16.6%	2,050	15.9%	2,680	19.8%	9,297	16.8%	2,397	17.6%	2,374	17.1%	3,119	21.0%	3,008	18.9%	10,898	18.7%	328	12.2%	-111	-3.6%
Components Business	6,623	43.4%	5,665	41.4%	5,465	42.3%	6,015	44.4%	23,768	42.9%	5,636	41.5%	5,759	41.5%	6,658	44.7%	6,966	43.8%	25,019	42.9%	951	15.8%	308	4.6%
Communications Group	958	6.3%	800	5.8%	616	4.8%	579	4.3%	2,953	5.3%	857	6.3%	925	6.7%	676	4.5%	1,391	8.7%	3,849	6.6%	812	140.2%	715	105.8%
Document Solutions Group	5,675	37.2%	5,482	40.1%	5,263	40.7%	5,254	38.8%	21,674	39.1%	5,412	39.8%	5,505	39.7%	5,796	38.9%	5,546	34.8%	22,259	38.2%	292	5.6%	-250	-4.3%
Life & Environment Group	740	4.8%	797	5.8%	613	4.7%	1,007	7.4%	3,157	5.7%	1,029	7.6%	977	7.0%	1,075	7.2%	1,187	7.5%	4,268	7.3%	180	17.9%	112	10.4%
Equipment & Systems Business	7,373	48.3%	7,079	51.7%	6,492	50.2%	6,840	50.5%	27,784	50.1%	7,298	53.7%	7,407	53.4%	7,547	50.6%	8,124	51.0%	30,376	52.1%	1,284	18.8%	577	7.6%
Others	1,273	8.3%	938	6.9%	963	7.5%	685	5.1%	3,859	7.0%	650	4.8%	700	5.1%	695	4.7%	833	5.2%	2,878	5.0%	148	21.6%	138	19.9%
Total	15,269	100.0%	13,682	100.0%	12,920	100.0%	13,540	100.0%	55,411	100.0%	13,584	100.0%	13,866	100.0%	14,900	100.0%	15,923	100.0%	58,273	100.0%	2,383	17.6%	1,023	6.9%

8. Orders by Reporting Segment

(Unit: Yen in millions)

Orders ※	FY3/2017										FY3/2018										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2017		Q3 of FY3/2018	
	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	%	Amount	%
Industrial & Automotive Components Group	53,836	16.3%	55,798	15.8%	58,691	16.4%	63,843	15.9%	232,168	16.1%	63,589	17.7%	72,632	18.1%	76,505	18.5%	83,022	20.2%	295,748	18.7%	19,179	30.0%	6,517	8.5%
Semiconductor Components Group	56,513	17.1%	62,171	17.6%	64,029	17.8%	63,434	15.9%	246,147	17.1%	62,569	17.4%	68,329	17.1%	68,501	16.5%	57,792	14.0%	257,191	16.2%	-5,642	-8.9%	-10,709	-15.6%
Electronic Devices Group	59,841	18.2%	63,152	17.9%	61,624	17.2%	65,464	16.4%	250,081	17.3%	70,738	19.7%	73,891	18.4%	88,763	21.4%	83,751	20.4%	317,143	20.0%	18,287	27.9%	-5,012	-5.6%
Components Business	170,190	51.6%	181,121	51.3%	184,344	51.4%	192,741	48.2%	728,396	50.5%	196,896	54.8%	214,852	53.6%	233,769	56.4%	224,565	54.6%	870,082	54.9%	31,824	16.5%	-9,204	-3.9%
Communications Group	54,184	16.4%	70,170	19.8%	61,104	17.0%	80,394	20.1%	265,852	18.4%	61,909	17.2%	68,547	17.1%	63,129	15.2%	66,151	16.1%	259,736	16.4%	-14,243	-17.7%	3,022	4.8%
Document Solutions Group	75,709	22.9%	72,046	20.4%	80,181	22.3%	97,205	24.3%	325,141	22.6%	81,298	22.6%	90,880	22.7%	94,986	22.9%	104,098	25.3%	371,262	23.4%	6,893	7.1%	9,112	9.6%
Life & Environment Group	33,221	10.1%	36,410	10.3%	36,840	10.3%	37,545	9.4%	144,016	10.0%	21,827	6.1%	29,086	7.2%	25,125	6.1%	21,853	5.3%	97,891	6.1%	-15,692	-41.8%	-3,272	-13.0%
Equipment & Systems Business	163,114	49.4%	178,626	50.5%	178,125	49.6%	215,144	53.8%	735,009	51.0%	165,034	45.9%	188,513	47.0%	183,240	44.2%	192,102	46.7%	728,889	45.9%	-23,042	-10.7%	8,862	4.8%
Others	3,763	1.1%	3,427	1.0%	4,012	1.1%	3,327	0.9%	14,529	1.0%	3,509	1.0%	3,839	1.0%	3,357	0.8%	3,086	0.8%	13,791	0.9%	-241	-7.2%	-271	-8.1%
Adjustments and eliminations	-6,959	-2.1%	-9,883	-2.8%	-7,520	-2.1%	-11,493	-2.9%	-35,855	-2.5%	-6,050	-1.7%	-6,216	-1.6%	-5,930	-1.4%	-8,641	-2.1%	-26,837	-1.7%	2,852	—	-2,711	—
Total	330,108	100.0%	353,291	100.0%	358,961	100.0%	399,719	100.0%	1,442,079	100.0%	359,389	100.0%	400,988	100.0%	414,436	100.0%	411,112	100.0%	1,585,925	100.0%	11,393	2.9%	-3,324	-0.8%

9. Number of Employees

(As of the end of each quarter)

	FY3/2017			
	Q1	Q2	Q3	Q4
Total	69,364	70,567	70,473	70,153
Japan	26,208	25,963	25,679	25,217
Outside Japan	43,156	44,604	44,794	44,936

(As of the end of each quarter)

	FY3/2018			
	Q1	Q2	Q3	Q4
Total	69,547	70,874	74,069	75,940
Japan	25,683	25,575	25,634	26,171
Outside Japan	43,864	45,299	48,435	49,769

※ Kyocera has changed the classification of its reporting segment from FY3/2018. Business results for FY3/2017 have been reclassified in line with the change to reporting segment classifications.