

## Quarterly Trends of Financial Results [IFRS]

### 1. Consolidated Results of Operations

(Unit: Yen in millions)

	FY3/2020										FY3/2021						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2020		Q2 of FY3/2021	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Sales revenue	384,937	100.0%	414,113	100.0%	397,835	100.0%	402,168	100.0%	1,599,053	100.0%	317,094	100.0%	378,943	100.0%	404,497	100.0%	6,662	1.7%	25,554	6.7%
Operating profit	22,629	5.9%	37,691	9.1%	34,540	8.7%	5,333	1.3%	100,193	6.3%	7,574	2.4%	16,491	4.4%	18,918	4.7%	-15,622	-45.2%	2,427	14.7%
Profit before income taxes	45,486	11.8%	39,727	9.6%	56,416	14.2%	7,197	1.8%	148,826	9.3%	30,411	9.6%	17,838	4.7%	38,967	9.6%	-17,449	-30.9%	21,129	118.4%
Profit attributable to owners of the parent	32,037	8.3%	27,577	6.7%	41,651	10.5%	6,456	1.6%	107,721	6.7%	22,380	7.1%	11,980	3.2%	29,571	7.3%	-12,080	-29.0%	17,591	146.8%

(Unit: Yen)

Average exchange rate	US\$	110	107	109	109	109	108	106	105
	Euro		123	119	120	120	121	118	124

### 2. Capital expenditures, Depreciation charge and R&D expenses

(Unit: Yen in millions)

	FY3/2020										FY3/2021						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2020		Q2 of FY3/2021	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Capital expenditures	25,821	6.7%	30,362	7.3%	26,844	6.7%	22,976	5.7%	106,003	6.6%	26,458	8.3%	30,609	8.1%	32,056	7.9%	5,212	19.4%	1,447	4.7%
Depreciation charge of property, plant and equipment	14,317	3.7%	14,817	3.6%	16,179	4.1%	17,100	4.3%	62,413	3.9%	17,065	5.4%	17,966	4.7%	18,980	4.7%	2,801	17.3%	1,014	5.6%
R&D expenses	18,866	4.9%	19,717	4.8%	20,325	5.1%	20,333	5.1%	79,241	5.0%	17,355	5.5%	17,771	4.7%	19,116	4.7%	-1,209	-5.9%	1,345	7.6%

**3. Sales Revenue by Reporting Segment ※**

(Unit: Yen in millions)

	FY3/2020										FY3/2021						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2020		Q2 of FY3/2021	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	79,330	20.6%	87,822	21.2%	86,602	21.8%	87,339	21.7%	341,093	21.3%	80,596	25.4%	86,591	22.8%	91,315	22.6%	4,713	5.4%	4,724	5.5%
Semiconductor Components Group	57,973	15.1%	65,122	15.7%	63,995	16.1%	60,138	15.0%	247,228	15.5%	56,124	17.7%	66,385	17.5%	70,796	17.5%	6,801	10.6%	4,411	6.6%
Electronic Devices Group	83,203	21.6%	84,348	20.4%	81,229	20.4%	75,333	18.7%	324,113	20.3%	61,440	19.4%	77,524	20.5%	82,708	20.4%	1,479	1.8%	5,184	6.7%
Total Components Business	220,506	57.3%	237,292	57.3%	231,826	58.3%	222,810	55.4%	912,434	57.1%	198,160	62.5%	230,500	60.8%	244,819	60.5%	12,993	5.6%	14,319	6.2%
Communications Group	64,781	16.8%	69,506	16.8%	63,841	16.1%	72,690	18.1%	270,818	17.0%	49,737	15.7%	57,725	15.3%	57,464	14.2%	-6,377	-10.0%	-261	-0.5%
Document Solutions Group	87,130	22.6%	90,754	21.9%	89,640	22.5%	92,391	23.0%	359,915	22.5%	60,058	18.9%	78,082	20.6%	87,941	21.8%	-1,699	-1.9%	9,859	12.6%
Life & Environment Group	16,866	4.4%	20,963	5.1%	16,391	4.1%	19,527	4.8%	73,747	4.6%	12,362	3.9%	15,974	4.2%	17,487	4.3%	1,096	6.7%	1,513	9.5%
Total Equipment & Systems Business	168,777	43.8%	181,223	43.8%	169,872	42.7%	184,608	45.9%	704,480	44.1%	122,157	38.5%	151,781	40.1%	162,892	40.3%	-6,980	-4.1%	11,111	7.3%
Others	4,110	1.1%	3,691	0.9%	4,709	1.2%	4,227	1.1%	16,737	1.0%	3,757	1.2%	4,180	1.1%	4,809	1.2%	100	2.1%	629	15.0%
Adjustments and eliminations	-8,456	-2.2%	-8,093	-2.0%	-8,572	-2.2%	-9,477	-2.4%	-34,598	-2.2%	-6,980	-2.2%	-7,518	-2.0%	-8,023	-2.0%	549	—	-505	—
Sales revenue	384,937	100.0%	414,113	100.0%	397,835	100.0%	402,168	100.0%	1,599,053	100.0%	317,094	100.0%	378,943	100.0%	404,497	100.0%	6,662	1.7%	25,554	6.7%

\* % represents the component ratio.

**4. Business Profit by Reporting Segment ※**

(Unit: Yen in millions)

	FY3/2020										FY3/2021						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2020		Q2 of FY3/2021	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Industrial & Automotive Components Group	4,798	6.0%	4,436	5.1%	3,210	3.7%	3,369	3.9%	15,813	4.6%	1,666	2.1%	3,164	3.7%	4,670	5.1%	1,460	45.5%	1,506	47.6%
Semiconductor Components Group	5,082	8.8%	9,408	14.4%	8,508	13.3%	7,513	12.5%	30,511	12.3%	5,623	10.0%	6,480	9.8%	7,388	10.4%	-1,120	-13.2%	908	14.0%
Electronic Devices Group	13,418	16.1%	11,560	13.7%	11,496	14.2%	-4,730	—	31,744	9.8%	2,407	3.9%	6,217	8.0%	8,062	9.7%	-3,434	-29.9%	1,845	29.7%
Total Components Business	23,298	10.6%	25,404	10.7%	23,214	10.0%	6,152	2.8%	78,068	8.6%	9,696	4.9%	15,861	6.9%	20,120	8.2%	-3,094	-13.3%	4,259	26.9%
Communications Group	2,012	3.1%	3,105	4.5%	1,949	3.1%	4,193	5.8%	11,259	4.2%	1,697	3.4%	2,213	3.8%	2,996	5.2%	1,047	53.7%	783	35.4%
Document Solutions Group	8,966	10.3%	9,917	10.9%	8,615	9.6%	6,991	7.6%	34,489	9.6%	1,809	3.0%	4,241	5.4%	12,301	14.0%	3,686	42.8%	8,060	190.0%
Life & Environment Group	-2,555	—	-2,503	—	-2,359	—	-3,548	—	-10,965	—	-3,834	—	-3,576	—	-13,464	—	-11,105	—	-9,888	—
Total Equipment & Systems Business	8,423	5.0%	10,519	5.8%	8,205	4.8%	7,636	4.1%	34,783	4.9%	-328	—	2,878	1.9%	1,833	1.1%	-6,372	-77.7%	-1,045	-36.3%
Others	-910	—	-1,010	—	-1,213	—	-1,351	—	-4,484	—	-633	—	-643	—	-424	—	789	—	219	—
Total business profit	30,811	8.0%	34,913	8.4%	30,206	7.6%	12,437	3.1%	108,367	6.8%	8,735	2.8%	18,096	4.8%	21,529	5.3%	-8,677	-28.7%	3,433	19.0%
Corporate gains and share of net profit of investments accounted for using the equity method	14,938	—	5,137	—	26,222	—	-4,320	—	41,977	—	22,197	—	240	—	17,764	—	-8,458	-32.3%	17,524	—
Adjustments and eliminations	-263	—	-323	—	-12	—	-920	—	-1,518	—	-521	—	-498	—	-326	—	-314	—	172	—
Profit before income taxes	45,486	11.8%	39,727	9.6%	56,416	14.2%	7,197	1.8%	148,826	9.3%	30,411	9.6%	17,838	4.7%	38,967	9.6%	-17,449	-30.9%	21,129	118.4%

**5. Orders by Reporting Segment ※**

(Unit: Yen in millions)

	FY3/2020										FY3/2021						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2020		Q2 of FY3/2021	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	77,940	20.6%	87,813	22.5%	86,149	22.2%	87,593	22.4%	339,495	21.9%	79,159	23.3%	86,603	23.1%	92,853	22.6%	6,704	7.8%	6,250	7.2%
Semiconductor Components Group	58,118	15.4%	64,395	16.5%	61,278	15.8%	59,935	15.3%	243,726	15.8%	61,213	18.0%	67,511	18.0%	69,585	17.0%	8,307	13.6%	2,074	3.1%
Electronic Devices Group	85,360	22.6%	80,172	20.6%	78,143	20.1%	75,902	19.4%	319,577	20.7%	62,767	18.5%	79,056	21.1%	88,258	21.5%	10,115	12.9%	9,202	11.6%
<b>Total Components Business</b>	<b>221,418</b>	<b>58.6%</b>	<b>232,380</b>	<b>59.6%</b>	<b>225,570</b>	<b>58.1%</b>	<b>223,430</b>	<b>57.1%</b>	<b>902,798</b>	<b>58.4%</b>	<b>203,139</b>	<b>59.8%</b>	<b>233,170</b>	<b>62.2%</b>	<b>250,696</b>	<b>61.1%</b>	<b>25,126</b>	<b>11.1%</b>	<b>17,526</b>	<b>7.5%</b>
Communications Group	59,796	15.8%	56,221	14.4%	59,161	15.2%	62,436	16.0%	237,614	15.4%	69,775	20.5%	52,837	14.1%	57,632	14.0%	-1,529	-2.6%	4,795	9.1%
Document Solutions Group	87,050	23.1%	90,337	23.2%	89,567	23.1%	92,400	23.6%	359,354	23.2%	59,917	17.6%	77,899	20.8%	89,130	21.7%	-437	-0.5%	11,231	14.4%
Life & Environment Group	14,776	3.9%	15,412	3.9%	18,104	4.7%	22,631	5.8%	70,923	4.6%	12,679	3.8%	15,593	4.1%	16,883	4.1%	-1,221	-6.7%	1,290	8.3%
<b>Total Equipment &amp; Systems Business</b>	<b>161,622</b>	<b>42.8%</b>	<b>161,970</b>	<b>41.5%</b>	<b>166,832</b>	<b>43.0%</b>	<b>177,467</b>	<b>45.4%</b>	<b>667,891</b>	<b>43.2%</b>	<b>142,371</b>	<b>41.9%</b>	<b>146,329</b>	<b>39.0%</b>	<b>163,645</b>	<b>39.8%</b>	<b>-3,187</b>	<b>-1.9%</b>	<b>17,316</b>	<b>11.8%</b>
Others	2,841	0.8%	2,549	0.7%	2,936	0.7%	2,418	0.6%	10,744	0.7%	2,546	0.7%	2,326	0.6%	2,856	0.7%	-80	-2.7%	530	22.8%
Adjustments and eliminations	-8,272	-2.2%	-7,030	-1.8%	-7,095	-1.8%	-12,113	-3.1%	-34,510	-2.3%	-8,174	-2.4%	-6,800	-1.8%	-6,531	-1.6%	564	—	269	—
<b>Orders</b>	<b>377,609</b>	<b>100.0%</b>	<b>389,869</b>	<b>100.0%</b>	<b>388,243</b>	<b>100.0%</b>	<b>391,202</b>	<b>100.0%</b>	<b>1,546,923</b>	<b>100.0%</b>	<b>339,882</b>	<b>100.0%</b>	<b>375,025</b>	<b>100.0%</b>	<b>410,666</b>	<b>100.0%</b>	<b>22,423</b>	<b>5.8%</b>	<b>35,641</b>	<b>9.5%</b>

\* % represents the component ratio.

**6. Capital expenditures by Reporting Segment ※**

(Unit: Yen in millions)

	FY3/2020										FY3/2021						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2020		Q2 of FY3/2021	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	5,195	20.1%	6,183	20.4%	7,247	27.0%	4,344	18.9%	22,969	21.6%	2,953	11.2%	5,064	16.5%	3,114	9.7%	-4,133	-57.0%	-1,950	-38.5%
Semiconductor Components Group	2,184	8.5%	3,560	11.7%	2,381	8.9%	3,833	16.7%	11,958	11.3%	4,424	16.7%	5,423	17.7%	7,650	23.9%	5,269	221.3%	2,227	41.1%
Electronic Devices Group	9,672	37.4%	8,988	29.6%	5,472	20.4%	5,426	23.6%	29,558	27.9%	10,641	40.2%	12,325	40.3%	13,769	42.9%	8,297	151.6%	1,444	11.7%
<b>Total Components Business</b>	<b>17,051</b>	<b>66.0%</b>	<b>18,731</b>	<b>61.7%</b>	<b>15,100</b>	<b>56.3%</b>	<b>13,603</b>	<b>59.2%</b>	<b>64,485</b>	<b>60.8%</b>	<b>18,018</b>	<b>68.1%</b>	<b>22,812</b>	<b>74.5%</b>	<b>24,533</b>	<b>76.5%</b>	<b>9,433</b>	<b>62.5%</b>	<b>1,721</b>	<b>7.5%</b>
Communications Group	1,137	4.4%	1,295	4.3%	1,691	6.3%	2,101	9.1%	6,224	5.9%	1,810	6.8%	1,434	4.7%	862	2.7%	-829	-49.0%	-572	-39.9%
Document Solutions Group	1,659	6.4%	2,104	6.9%	3,045	11.4%	2,058	9.0%	8,866	8.4%	1,913	7.2%	2,464	8.0%	2,398	7.5%	-647	-21.2%	-66	-2.7%
Life & Environment Group	1,569	6.1%	1,242	4.1%	1,265	4.7%	1,608	7.0%	5,684	5.3%	2,790	10.6%	1,489	4.9%	2,269	7.1%	1,004	79.4%	780	52.4%
<b>Total Equipment &amp; Systems Business</b>	<b>4,365</b>	<b>16.9%</b>	<b>4,641</b>	<b>15.3%</b>	<b>6,001</b>	<b>22.4%</b>	<b>5,767</b>	<b>25.1%</b>	<b>20,774</b>	<b>19.6%</b>	<b>6,513</b>	<b>24.6%</b>	<b>5,387</b>	<b>17.6%</b>	<b>5,529</b>	<b>17.3%</b>	<b>-472</b>	<b>-7.9%</b>	<b>142</b>	<b>2.6%</b>
Others	1,021	4.0%	1,220	4.0%	483	1.7%	474	2.1%	3,198	3.0%	397	1.5%	849	2.8%	398	1.2%	-85	-17.6%	-451	-53.1%
Corporate	3,384	13.1%	5,770	19.0%	5,260	19.6%	3,132	13.6%	17,546	16.6%	1,530	5.8%	1,561	5.1%	1,596	5.0%	-3,664	-69.7%	35	2.2%
<b>Total</b>	<b>25,821</b>	<b>100.0%</b>	<b>30,362</b>	<b>100.0%</b>	<b>26,844</b>	<b>100.0%</b>	<b>22,976</b>	<b>100.0%</b>	<b>106,003</b>	<b>100.0%</b>	<b>26,458</b>	<b>100.0%</b>	<b>30,609</b>	<b>100.0%</b>	<b>32,056</b>	<b>100.0%</b>	<b>5,212</b>	<b>19.4%</b>	<b>1,447</b>	<b>4.7%</b>

\* % represents the component ratio.

**7. Depreciation charge of property, plant and equipment by Reporting Segment ※**

(Unit: Yen in millions)

	FY3/2020										FY3/2021						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2020		Q2 of FY3/2021	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	3,506	24.5%	3,730	25.2%	4,096	25.4%	4,112	24.1%	15,444	24.8%	4,436	26.0%	4,625	25.7%	4,771	25.1%	675	16.5%	146	3.2%
Semiconductor Components Group	1,983	13.9%	2,110	14.2%	2,366	14.6%	2,523	14.8%	8,982	14.4%	2,697	15.8%	2,880	16.0%	3,152	16.6%	786	33.2%	272	9.4%
Electronic Devices Group	4,860	33.9%	4,932	33.3%	5,379	33.2%	5,637	33.0%	20,808	33.3%	5,287	31.0%	5,776	32.2%	6,086	32.1%	707	13.1%	310	5.4%
Total Components Business	10,349	72.3%	10,772	72.7%	11,841	73.2%	12,272	71.9%	45,234	72.5%	12,420	72.8%	13,281	73.9%	14,009	73.8%	2,168	18.3%	728	5.5%
Communications Group	759	5.3%	814	5.5%	885	5.4%	1,221	7.1%	3,679	5.9%	1,112	6.5%	778	4.3%	976	5.2%	91	10.3%	198	25.4%
Document Solutions Group	1,542	10.8%	1,543	10.4%	1,663	10.3%	1,605	9.4%	6,353	10.2%	1,582	9.3%	1,871	10.4%	1,887	9.9%	224	13.5%	16	0.9%
Life & Environment Group	831	5.8%	863	5.8%	805	5.0%	928	5.4%	3,427	5.5%	1,031	6.0%	1,086	6.1%	1,146	6.0%	341	42.4%	60	5.5%
Total Equipment & Systems Business	3,132	21.9%	3,220	21.7%	3,353	20.7%	3,754	21.9%	13,459	21.6%	3,725	21.8%	3,735	20.8%	4,009	21.1%	656	19.6%	274	7.3%
Others	373	2.6%	400	2.7%	434	2.7%	455	2.6%	1,662	2.6%	395	2.3%	418	2.3%	417	2.2%	-17	-3.9%	-1	-0.2%
Corporate	463	3.2%	425	2.9%	551	3.4%	619	3.6%	2,058	3.3%	525	3.1%	532	3.0%	545	2.9%	-6	-1.1%	13	2.4%
Total	14,317	100.0%	14,817	100.0%	16,179	100.0%	17,100	100.0%	62,413	100.0%	17,065	100.0%	17,966	100.0%	18,980	100.0%	2,801	17.3%	1,014	5.6%

\* % represents the component ratio.

**8. R&D expenses by Reporting Segment ※**

(Unit: Yen in millions)

	FY3/2020										FY3/2021						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2020		Q2 of FY3/2021	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	3,268	17.3%	3,462	17.5%	3,717	18.3%	3,920	19.3%	14,367	18.1%	2,797	16.1%	3,006	16.9%	3,135	16.4%	-582	-15.7%	129	4.3%
Semiconductor Components Group	1,007	5.3%	1,062	5.4%	1,193	5.9%	1,224	6.0%	4,486	5.7%	1,053	6.1%	1,172	6.6%	1,272	6.7%	79	6.6%	100	8.5%
Electronic Devices Group	3,823	20.3%	4,057	20.6%	4,252	20.9%	4,313	21.2%	16,445	20.7%	4,136	23.8%	3,943	22.2%	5,376	28.1%	1,124	26.4%	1,433	36.3%
Total Components Business	8,098	42.9%	8,581	43.5%	9,162	45.1%	9,457	46.5%	35,298	44.5%	7,986	46.0%	8,121	45.7%	9,783	51.2%	621	6.8%	1,662	20.5%
Communications Group	1,407	7.5%	1,518	7.7%	1,954	9.6%	1,671	8.2%	6,550	8.3%	1,628	9.4%	1,753	9.9%	1,992	10.4%	38	1.9%	239	13.6%
Document Solutions Group	5,272	27.9%	5,385	27.3%	5,547	27.3%	5,411	26.6%	21,615	27.3%	4,782	27.5%	4,727	26.6%	4,243	22.2%	-1,304	-23.5%	-484	-10.2%
Life & Environment Group	2,387	12.7%	2,334	11.8%	2,082	10.2%	2,246	11.1%	9,049	11.4%	1,852	10.7%	1,829	10.3%	1,954	10.2%	-128	-6.1%	125	6.8%
Total Equipment & Systems Business	9,066	48.1%	9,237	46.8%	9,583	47.1%	9,328	45.9%	37,214	47.0%	8,262	47.6%	8,309	46.8%	8,189	42.8%	-1,394	-14.5%	-120	-1.4%
Others	1,702	9.0%	1,899	9.7%	1,580	7.8%	1,548	7.6%	6,729	8.5%	1,107	6.4%	1,341	7.5%	1,144	6.0%	-436	-27.6%	-197	-14.7%
Total	18,866	100.0%	19,717	100.0%	20,325	100.0%	20,333	100.0%	79,241	100.0%	17,355	100.0%	17,771	100.0%	19,116	100.0%	-1,209	-5.9%	1,345	7.6%

\* % represents the component ratio.

**9. Sales Revenue by Geographic Segment**

(Unit: Yen in millions)

	FY3/2020										FY3/2021						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2020		Q2 of FY3/2021	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Japan	143,353	37.3%	154,751	37.4%	144,544	36.3%	155,465	38.7%	598,113	37.4%	122,807	38.7%	133,643	35.3%	139,788	34.6%	-4,756	-3.3%	6,145	4.6%
Asia	86,277	22.4%	93,964	22.7%	97,155	24.4%	81,550	20.3%	358,946	22.4%	79,615	25.1%	99,957	26.4%	107,394	26.5%	10,239	10.5%	7,437	7.4%
Europe	76,711	19.9%	75,204	18.2%	72,938	18.3%	81,473	20.3%	306,326	19.2%	50,462	15.9%	68,193	18.0%	78,080	19.3%	5,142	7.0%	9,887	14.5%
United States of America	63,643	16.5%	75,288	18.2%	68,872	17.3%	68,199	17.0%	276,002	17.3%	56,190	17.7%	65,572	17.3%	65,536	16.2%	-3,336	-4.8%	-36	-0.1%
Others	14,953	3.9%	14,906	3.5%	14,326	3.7%	15,481	3.7%	59,666	3.7%	8,020	2.6%	11,578	3.0%	13,699	3.4%	-627	-4.4%	2,121	18.3%
Sales revenue	384,937	100.0%	414,113	100.0%	397,835	100.0%	402,168	100.0%	1,599,053	100.0%	317,094	100.0%	378,943	100.0%	404,497	100.0%	6,662	1.7%	25,554	6.7%

\* % represents the component ratio.

**10. Number of employees**

	FY3/2020				(As of the end of each quarter) FY3/2021		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Total	77,817	76,786	76,411	75,505	77,036	76,102	77,690
Japan	26,222	26,198	26,085	26,225	26,903	26,829	26,794
Outside Japan	51,595	50,588	50,326	49,280	50,133	49,273	50,896

※ On April 1, 2020, a domestic subsidiary Kyocera Communication Systems Co., Ltd., which is included in "Communications Group", absorbed and merged with a domestic subsidiary Kyocera Solar Corporation, which was included in "Life & Environment Group." As a result, reporting segment information in FY3/2020 are presented in the reporting segment after the merger.